



MARCH – MAY 2015

PRESIDENTS MESSAGE – JULIE BEARD

I hope you were able to join us for two more exceptional events, our February Advocacy Day and our annual Innovation Day in March. We would like to express our appreciation to Deloitte for hosting our Advocacy Day breakfast. We were delighted to hear from Representative Dunnigan and Senator Shiozawa, along with Ken Weizel, Managing Partner San Diego, Deloitte & Touche LLP and Laura Summers, Director of State Intelligence, Leavitt Partners. At our annual Innovation Day in March, we

learned about the wonderful work being done by Intermountain’s Comprehensive Care Clinic and Gravitass Innovative Care Model for Comprehensive Clinical Care.

You will note the exciting start of our biweekly Professional CPHIMSS mentoring sessions that began in April. If you have not joined yet, it is not too late to take advantage of these excellent mentoring sessions. Note the dates below for the upcoming sessions through August 21.

For those attending HIMSS 15, Utah had the best exhibit at the HIMSS15 Block Party, thanks to the tremendous sponsorship of Stein Ericksen Lodge. The grand prize valued at \$3,200 included a 3 night stay at Stein Ericksen Lodge, complete with massage and daily breakfast, and a Stein Ericksen framed photo.



Get ready for an outstanding annual Spring Conference on May 19 with Governor Herbert as our keynote speaker in collaboration with UHE, UHIMA, UNIN and UHA. Congratulations to our new Board members for fiscal year 2015 – 2016. More details are below.

Please register for events on our UHIMSS webpage at utah.himsschapter.org.

SPRING CONFERENCE MAY 19: “PREPAREDNESS & RESILIENCY IN HEALTHCARE”

Recognizing the breadth of challenges healthcare organizations face today in being prepared for natural disasters, data security, high risk infectious diseases such as Ebola and concurrently implementing technology, meaningful use and value based care, we have a packed informative agenda with national and local leaders. We are very excited about our 2015 Spring Conference with Governor Gary Herbert joining us as our keynote speaker.

For the first time ever, this event is being hosted by UHIMSS in collaboration with the Utah Chapter of Healthcare Executives (UHE), Utah Chapter of AHIMA, the Utah Chapter of Nursing Informatics Network and

the Utah Hospital Association. The main sessions will be held on the 4th floor looking out at the beautiful Eccles stadium and the mountains.

Topics and featured guest speakers are described below.

- **Turning Challenges into Opportunities Through Strategic Planning**, keynote speaker Governor Gary Herbert
- **BioSurveillance: Multiple Flavors, Multiple Challenges**, Dr. William F. Raub, PhD, Former Science Advisor to the HHS Secretary
- **Utah Department of Health Privacy and Security Efforts**, Cameron Cooper, Utah Dept. of Health Security Manager
- **Ebola: Hospital Corporation of America-Wide Response**, Michael Baumann, MD, MS, Division Chief Medical Officer, Mountain Division
- **Accountability for the Care We Provide** panel discussion
 - Joe Mott, Vice President, Healthcare Transformation, Intermountain Healthcare
 - Mark Hiatt, MD, MBA, MS, Executive Medical Director, Regence Blue Cross Blue Shield of Utah
 - Scott Barlow, MBA, Chief Executive Officer, Central Utah Clinics
 - Trevor Kobe, President and Founder, Equation
- **Natural Disaster: Intermountain Healthcare Supply Chain Center Efforts**, Richard Beach, Associate Vice President, Materials Management, Intermountain Healthcare
- **Project Management - Communicating the ESSENTIAL**, Clark Campbell, CEO of OPPM International
- **Leadership in a Changing World**, Gary Westbroek, MPA, Senior Organizational Effectiveness Consultant, Intermountain Healthcare

For fun, at the end of the conference will be the option to tour the University locker room and stadium. To register and for more details on the agenda and speaker backgrounds, please go to the [Utah chapter of HIMSS website](#).

HEALTHCARE IT ADVOCACY DAY FEBRUARY 10



The picture to the left shows Frank Overfelt, UHIMSS President-Elect with Representative Dunnigan and Senator Shiozawa, who spoke on “Utah and Medicaid Expansion”. Representative Dunnigan, Majority Leader House commented that one of the challenges today is there is no comparison shopping, whatever the cost we pay. There is a wide variation in the cost by different providers. They are in the process of gathering claims data from various payers to look at outcomes and to develop metrics. Senator Shiozawa discussed his proposed plan to enable the State to remain flexible with the option to get out in 3 years if there is a reduction in federal funding. He advocated co-pays, so the individual has skin in the game. His focus is access to primary care verses ED, for non-emergency care.

We also had the pleasure of hearing from Ken Weizel, Managing Partner San Diego, Deloitte & Touche LLP and Laura Summers, Director of State Intelligence, Leavitt Partners. Ken indicated that 65% of the population are on high deductible, low premium health insurance. Although it was assumed the young population would not sign up, 28% are between the ages of 18-34 and 48% are older than age 45, with 120,000 people signed up in Utah for the federal health exchange. From a provider perspective, bigger is better to lower infrastructure costs. From the average revenue of \$1 - \$2B for healthcare organizations, \$200 - \$500M is uncompensated care. To manage healthcare costs, we need to focus on chronic conditions with individuals making different choices. Employers believe healthcare costs stem from hospital costs and are shifting costs to the employee. Laura Summers indicated that there are 65M people on Medicaid nationally today, approximately 1 in 5 individuals. The forecast for 2024 is that there will be more lives on Medicaid than Medicare. The population

includes young adults with no children and the older population with chronic conditions that are pre-Medicare and where discretionary spending is limited. Medicaid expansion strategy is to increase care coordination. IT plays a key role from EHR's with encounter data, tracking quality measures and data analytics with predictive modeling of care for the population. The expansion of Medicaid trend for newly eligible individuals is to move them to a private insurance option.

INNOVATION LUNCHEON MARCH 12

INTERMOUNTAIN COMPREHENSIVE CARE CLINIC

Dave Henriksen, Assistant Regional Operations Manager at Intermountain Medical Group did a fantastic job describing Intermountain's experience with their new Comprehensive Care Clinic.

- Focus is on Intermountain's full financial risk patients and top 5% of patients that produce 51% of the cost over the past 2 – 3 years. One challenge is patients switching insurances.
- Patients have complex multiple chronic conditions that have often been misdiagnosed and or underdiagnosed often due to limited resources primary care environment.
- Communication is the #1 issue, the doctor can't get hold of the patient. Intermountain is experimenting with a pilot project using I Phone and Savvysherpa technology allowing only communication between the doctor and the patient.
- The initial #1 priority is to ensure that patients are getting the right medications and dosage levels.
- Comprehensive Care Clinic supports the primary care environment providing more resources and is like an ambulatory ICU stabilizing the patient. The team meets every morning to review the patients.
- Phase 3 of the project is to provide a Community Care Management by visiting the patient in their home.
- Bottom line is you can only help patients that want help. The increased focus encourages patients to become an active and responsive participant in their healthcare.
- Preliminary results reflect improved patient outcomes while decreasing costs.

GRAVITAS INSTITUTE – INNOVATIVE CARE MODEL FOR COMPREHENSIVE CLINICAL CARE

Jayne Norrie, Chief Strategic Officer and Founder of the Gravitas Institute provided some thought provoking concepts regarding the integration and consideration of brain health in treating any condition. Gravitas is focused on changing the stigma of mental health to a focus on brain health. Through their innovative research focused on brain data in combination with disease, Gravitas is building comprehensive care models to include brain health. Recognizing that this is a new frontier will also entail providing a means of payment for these services.

MY PROFESSIONAL DEVELOPMENT – CPHIMSS MENTORING

Much thanks to Kalyani Yerra, MBA, MHA, PMP, CPHIMSS who is leading our beginning professional development CPHIMSS sessions that began April 3. These sessions are held every other week during the lunch hour from 12:00 – 1:00 PM. Upcoming sessions are planned for 5/22, 6/5, 6/26 (tentative), 7/10, 7/24, 8/7, 8/21.

If you are interested in being a CPHIMSS group instructor and or would like to participate, please contact us at Contact Us - HIMSS Chapter. Once registered, an invitation with teleconference information is provided to connect to the sessions. There is no cost to participate in these mentoring sessions.

UHIMSS BOARD POSITIONS

Congratulations to our newest UHIMSS Board Members that will begin serving in fiscal year 2015 – 2016:

President-Elect: Lance Colby, CIIO/COO Granger Clinic

Treasurer: Jon Messina, Senior Financial Analyst U of U Healthcare

Advocacy Chair: Michael Adair, Sr. Information Security Analyst, U of U Healthcare

Advocacy Co-Chair: Mike Maxwell, National Manager State and Local Government Solutions, Tableau Software

Communication Co-Chair: Chase Titensor, Sr. Management Consultant, Top Tier Consulting

HIE Chair: Teresa Rivera, President UHIN

Membership Chair: Randy Black, Senior System Analyst, U of U Healthcare

Membership Co-Chair: Kevin Gardner, Healthcare Technology Sales Manager, Oracle

Program Chair: Dan Dillingham, National Solutions Consultant, Ricoh

Program Co-Chair: Camille Wellard, Director Internal eBusiness, Intermountain Healthcare

Spring Conference Chair: Victoria Glickman Hodgkins, VP Marketing, Wolter Kluwer UpToDate

Student Liaison Chair: Kimberly W. Bartholomew, Associate Professor Information Systems Technology, UV

We still have the following open Board positions: HIE Co-Chair, Sponsorship Co-Chair, and Student Liaison Co-Chair. If you are interested, please contact Julie Beard at jgbeard1@gmail.com.

CALL FOR UHIMSS COMMITTEE MEMBERS:

We continue to encourage you to get involved in UHIMSS on one of the committees as a great way to expand your network and enhance your career. utah.himsschapter.org.

WELCOME NEW UHIMSS MEMBERS!

We want to extend a warm welcome to our newest UHIMSS members:

John Adamson, Director, Web Development, Alliance Health, Salt Lake City, UT

Marinda Bean, KLAS, Orem, UT

Keith Brown, CIO, VP of IT/IS, Alliance Health, Salt Lake City, UT

Billy Carroll, RHIT, Director of HIM, Ashley Regional Medical Center, Vernal, UT

Alex Casares, Senior Staff/Staff, Central Utah Clinic, Provo, UT

Scott Duerden, Enterprise Account Executive, Comcast Business, Sandy, UT

Molly Evans, Nurse, University of Utah Health Care, Salt Lake City, UT

Jeremy Farnsworth, Systems Analyst, University of Utah Health Care, Salt Lake City, UT

Jeremy Gleed, BSN RN, University of Utah Healthcare, Salt Lake City, UT

Todd Greenway, Mid-Market Area Manager, Henry Schein Practice Solutions, Salt Lake City, UT

Victoria Hodgkins, COO, Exec VP, Senior VP/VP Operations, General Manager, UpToDate, Park City, UT

Blussette Ivie, Public Servant, University of Utah Health Care, Salt Lake City, UT

Dan Johnson, RHIT, University of Utah Health Care, Salt Lake City, UT

Mark Johnson, Student, Southern New Hampshire University, South Salt Lake, UT

Chris Kidd, Information Security, Healthequity, Salt Lake City, UT

Dawn Merrick, LifePoint Hospitals, Inc., Vernal, UT

Heidi Norman, Event Specialist, South Jordan, UT

Janae Sharp, CEO and Co-Founder, Coherence Medical, Lehi, UT

Michael Sligting, Marketing/Creative Director, Aviacode, Salt Lake City, UT

Trent Sterling, CEO, Sterling Health Advisors, Bountiful, UT

Jim Voss, Director of Sales & Marketing, Silvervue LLC, Sandy, UT

Camille Wellard, Director of Internal eBusiness, Intermountain Healthcare, Inc.

Julie Wilkins, Coder, Ashley Regional Medical Center, Roosevelt, UT

Bert Zimmerli, Executive Vice President and CFO, Intermountain Healthcare, Salt Lake City, UT