



UNIVERSITY *of* MARYLAND
MEDICAL CENTER

*Population Health,
and the “Third Revolution”*

*Chuck Callahan
March 2017*

Basic **assumptions**:

Health
is a human right.



Basic **assumptions**:

Population health
is a strategic problem.



Basic **assumptions**:

Medicine is
intrinsically tactical.



population-health-management

Healthcare IT News TOPICS SIGN UP MAIN MENU

100% OF HEALTHCARE COMPANIES IN THE FORTUNE GLOBAL 500 RELY ON RED HAT [LEARN MORE](#)

Data is key to population health management

By [John Andrews](#) | February 17, 2012 | 09:22 AM



Managing populations – whether an aggregation of patients or a physical community – is a burgeoning field in healthcare as a way to improve care while containing costs. Many of the IT initiatives currently underway are related to population health in one way or another: electronic health records, meaningful use, interoperability, accountable care organizations, disease state management, pay-for-performance and patient-centered medical home all have elements that relate to managing patients in groups.

population-health-analytics-combating-challenges

Healthcare IT News TOPICS SIGN UP MAIN MENU

HIEWatch Prepare for future care coordination challenges [DOWNLOAD NOW](#)

Population Health

Population health analytics: combatting challenges

The efficiency of any population health program relies on the ability of caregivers and stakeholders to leverage population data

hvcatalyst.com/white-paper/clinical-claims-data-population-health-management/

HealthCatalyst with evidence management READINESS ASSESSMENT HASLWMIT STAY INFORMED SLAYCET

APPROACH PRODUCTS SOLUTIONS SUCCESS STORIES NEWS INSIGHT

Explore Health Catalyst Executive Papers & Reports [Narrow Knowledge Center By Topic](#)

Home > Population Health > Population Health

Why Population Health Management Strategies Require Both Clinical and Claims Data

[Dorrie Brown](#), Vice President of Financial Engagement [Luke Sharkey](#), Sales, VP

Posted in [Population Health](#)

It can't be done without IT.

“What is the optimal balance of investments (e.g., dollars, time, policies) in the multiple determinants of health (e.g., behavior, environment, socioeconomic status, medical care, genetics) over the life course that will maximize overall health outcomes and minimize health inequities at the population level?”



Kindig D. Understanding Population Health Terminology. *Milbank Q.* 2007.;85:139-161

Population Health

Bridging the Gap in 21st Century Medicine

- “Micro-medical” care
 - *Genomics, patient-centered care, individual outcomes*
- “Meso-medical” care
 - *Population Health - Group outcomes*
- “Macro-medical” care
 - *Public Health, health policy and planning*
- “Meta-medical” care
 - *Improving health and well-being*



Basic **assumptions**:

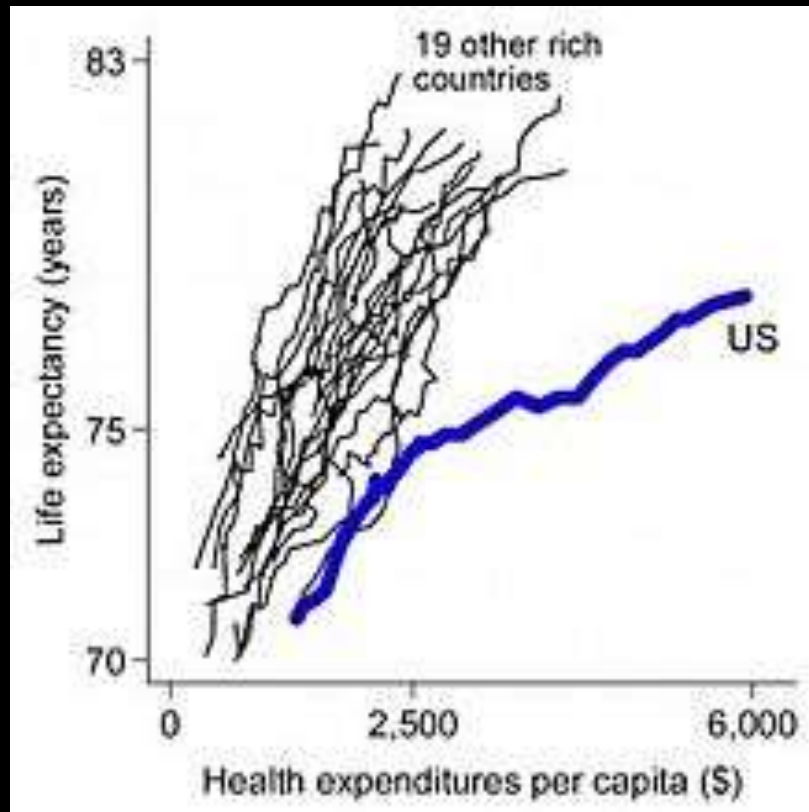
We need
IT systems that work
and
the work of IT systems.

Basic questions:

Why now?

Value = Outcome / Cost

Need for Healthcare Leadership



World Health
Organization
2000

USA

*Global
Ranking:*

37th

Behind Columbia, Chile,
Costa Rica & Cyprus

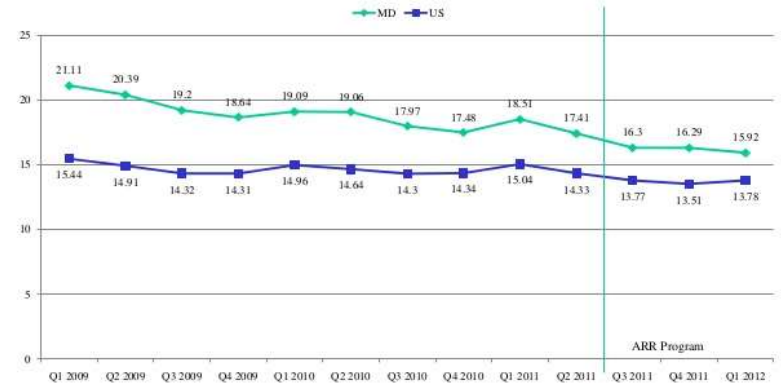
31 Hospitals Entered into ARR Agreements for FY 2012

- Mercy
- LifeBridge - Sinai
- LifeBridge - Northwest
- UMMS - Baltimore Washington Medical Center
- UMMS - Civista Medical Center
- UMMS - Harford Memorial Hospital
- UMMS - Kerman Hospital
- UMMS - Maryland General Hospital
- UMMS - Upper Chesapeake Medical Center
- UMMS - University of Maryland Medical Center
- JHHS - Johns Hopkins Hospital
- JHHS - Johns Hopkins Bayview Medical Center
- JHHS - Howard County General Hospital
- JHHS - Suburban Hospital

- Anne Arundel Medical Center
- Bon Secours
- St. Joseph Medical Center
- MedStar - Franklin Square
- MedStar - Good Samaritan
- MedStar - Harbor Hospital
- MedStar - St. Mary's Hospital
- MedStar - Montgomery General Hospital
- MedStar - Union Memorial Hospital
- Holy Cross Hospital
- Washington Adventist Hospital
- Shady Grove Adventist Hospital
- Peninsula Regional
- Doctors
- GIBMC
- Frederick Regional Health System
- Saint Agnes

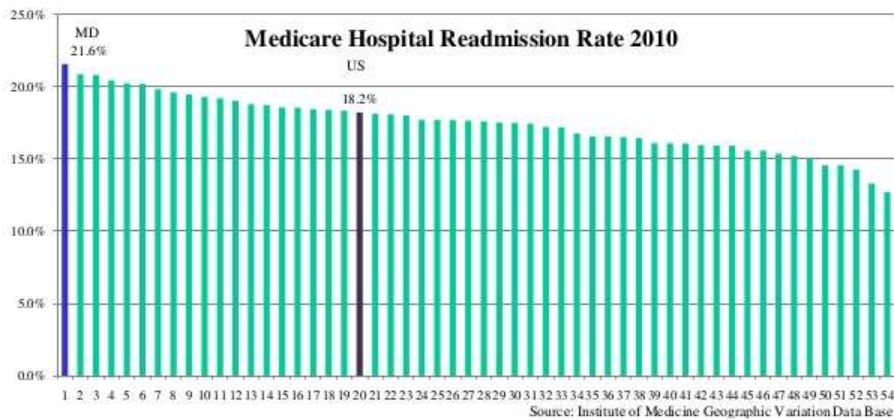
Maryland Medicare Exemption: Global Based Reimbursement

Medicare Readmission Rates per 1,000 Beneficiaries



Source: Delmarva Foundation

Using Medicare Data, Maryland has the Nation's Highest Readmissions Rate



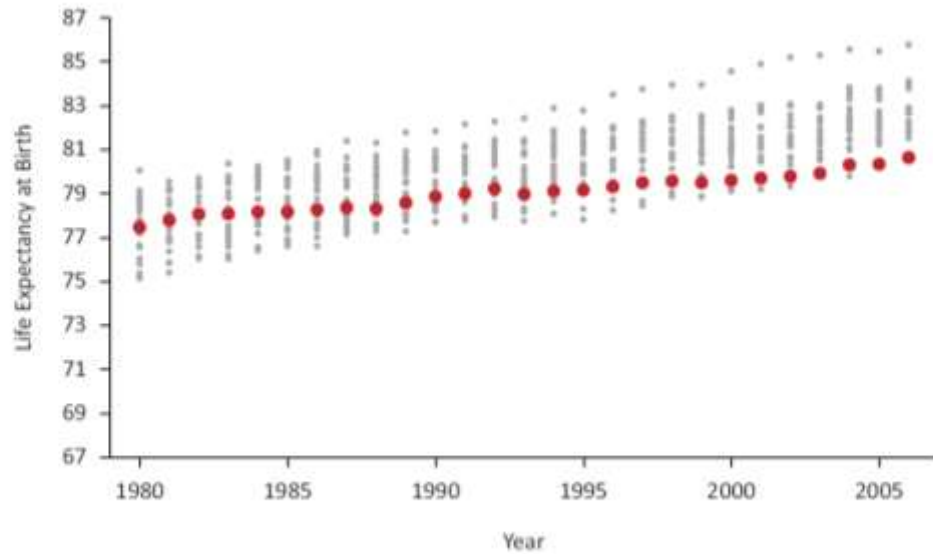


FIGURE 1-6 U.S. female life expectancy at birth relative to 21 other high-income countries, 1980-2006.

U.S. HEALTH
 IN
 INTERNATIONAL PERSPECTIVE
Shorter Lives, Poorer Health

Panel on Understanding Cross-National Health Differences
 Among High-Income Countries

Drew H. Wolf and Gordon Ains, Editors

Committee on Population
 Division of Behavioral and Social Sciences and Education

Based on Population Health and Public Health Practice
 Institute of Medicine

NATIONAL RESEARCH COUNCIL ON
 INSTITUTE OF MEDICINE
 OF THE NATIONAL ACADEMIES

2013

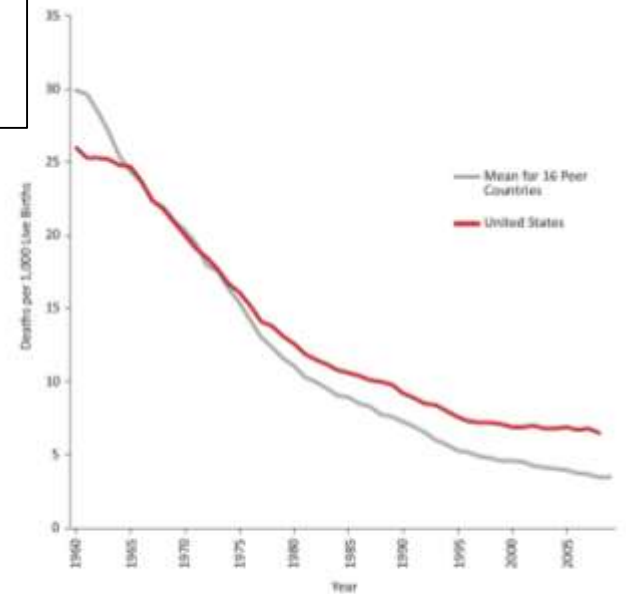


FIGURE 2-4 Infant mortality rates in the United States and average of 16 peer countries, 1960-2009.
 NOTE: The average is calculated for the 16 peer countries examined in Chapter 1.
 SOURCE: Viner (2012, supplemental analysis).

Baltimore 2015:

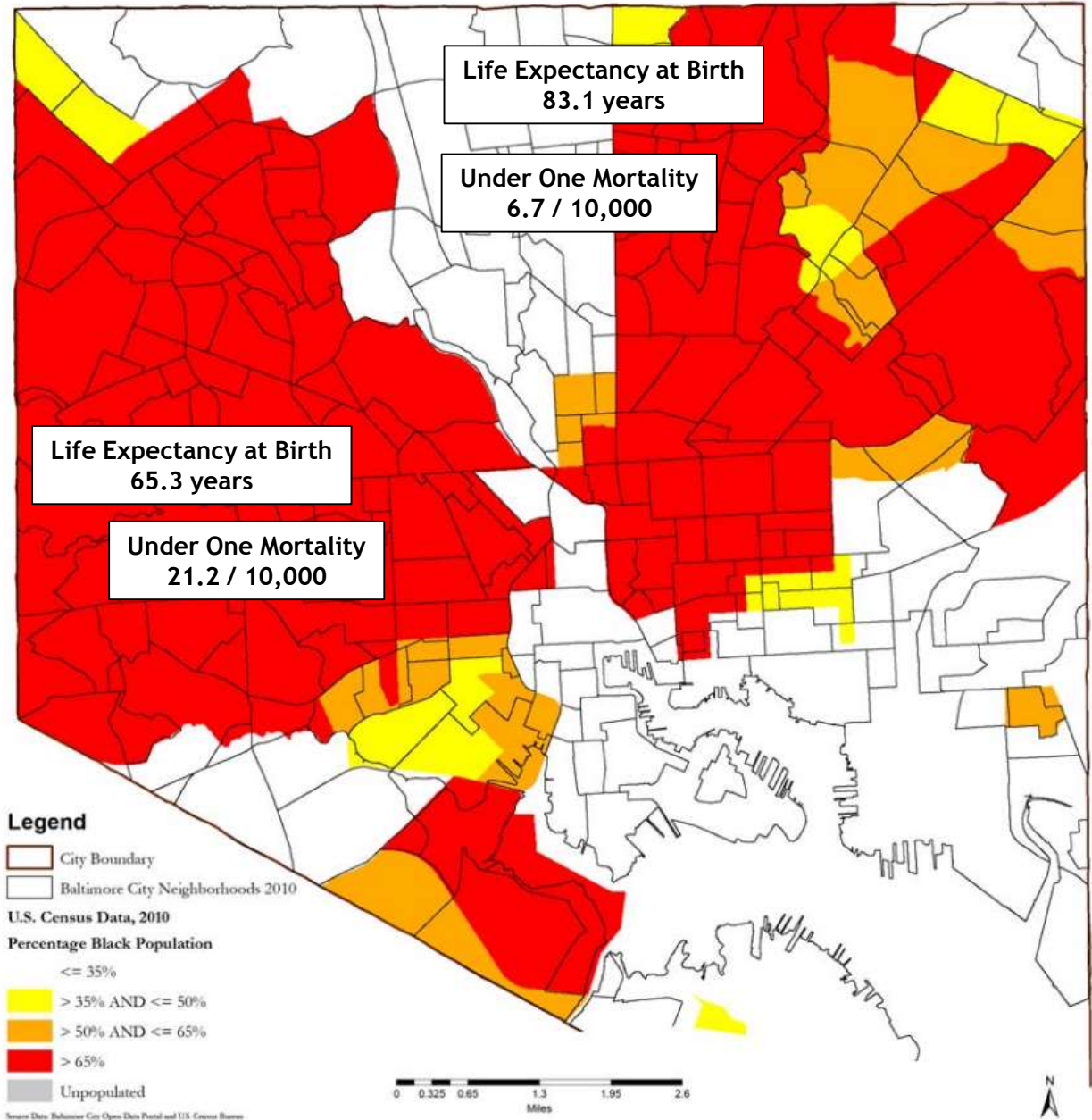
- Life expectancy 70.2 vs. 76.2 years (B vs. W)
- Black infants
 - 2x higher likelihood death before 1 year
- Black adults:
 - 8x more likely to die from HIV/AIDS
 - highest rate death CV disease
 - highest rate death from cancer
 - 2x more likely to die DM



“Place not Race” Health Affairs 2011
“Income not Race” JAMA 2016

Basic bias:

Baltimore, Maryland, Percentage Black Population, 2010



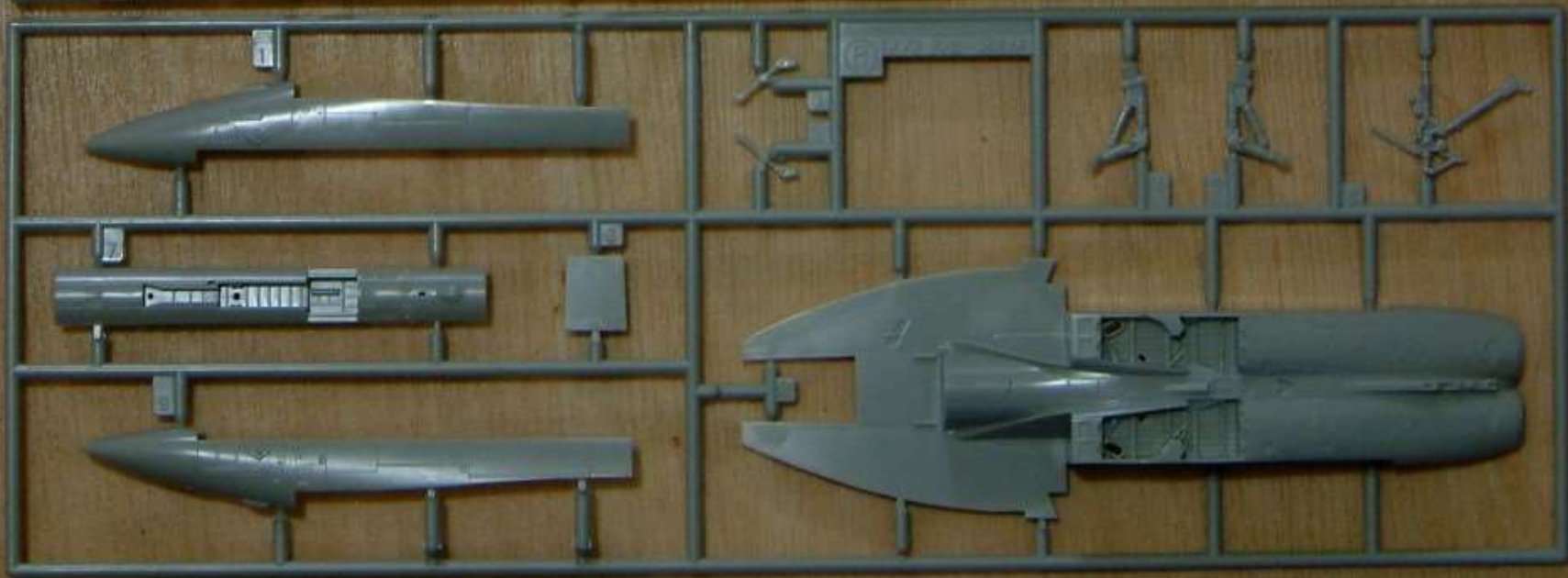
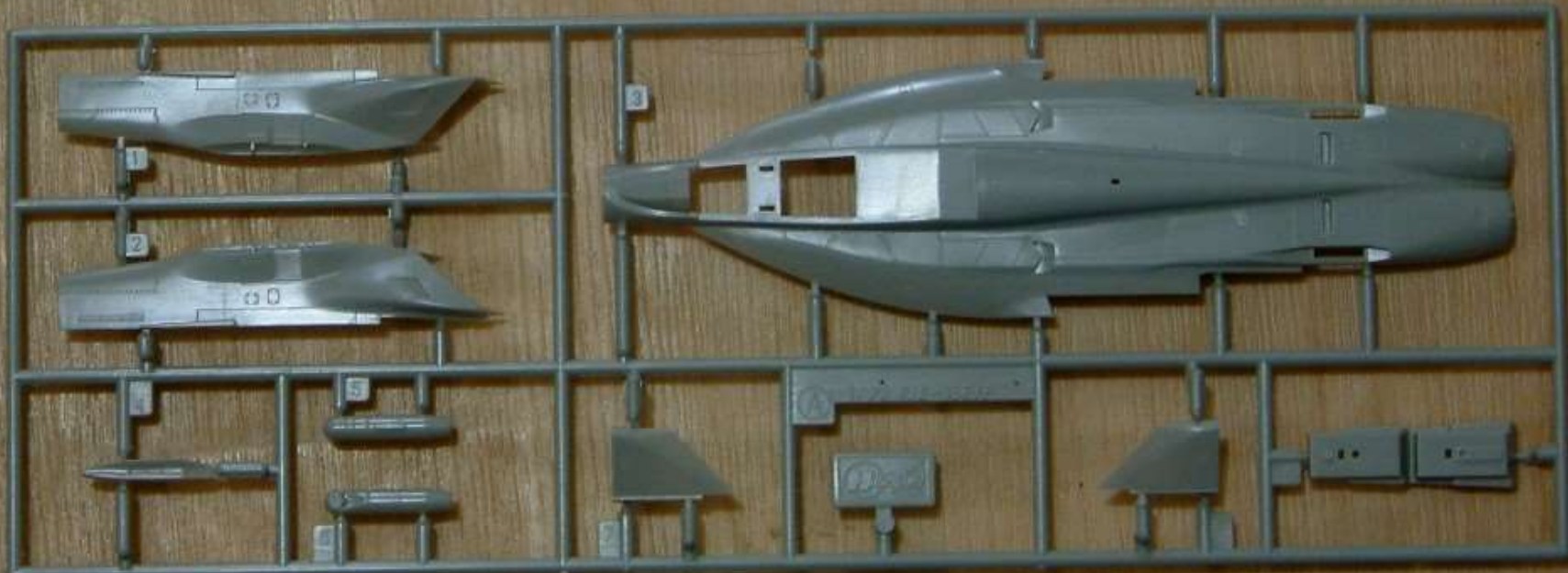
Healthcare Access...



Access ♦ Convenience ♦ Excellence
Information ♦ Insight ♦ Intervention

Basic questions:

...So how?



“All models are wrong...
but some are useful.”



George E. F. Box

Basic **definitions:**

Public health:
efforts to assure conditions where
people can be healthy.

Population health:
the health outcomes of a group of
individuals.

(Includes the distribution of outcomes
within the group.)



First Revolution: Communicable Disease



Google [*"Breslow Third Revolution in Health"*](#)

Lester Breslow, MD

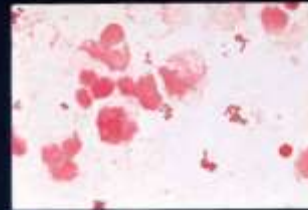
First Revolution: Communicable Disease



1882



1943



First Revolution and the changing cause of death: *Communicable to Non-communicable causes*

TABLE 1 Death rates for leading causes of death. Death registration states, United States, 1900 and 1948. Source: Abstracted from (1)

Rank order	1900 cause of death	Rate per 100,000	Rank order	1948 cause of death	Rate per 100,000
	All causes	1719		All causes	989
1	Pneumonia, influenza	202	1	Diseases of the heart	323
2	Tuberculosis	194	2	Cancer	135
3	Diarrhea, enteritis	143	3	Intracranial vascular lesions	90
4	Diseases of the heart	137	6	Pneumonia, influenza	39
9	Cancer	64	7	Tuberculosis	30

Second Revolution: **Non-communicable Disease**



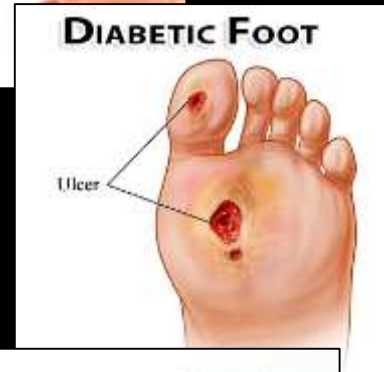
Lester Breslow, MD

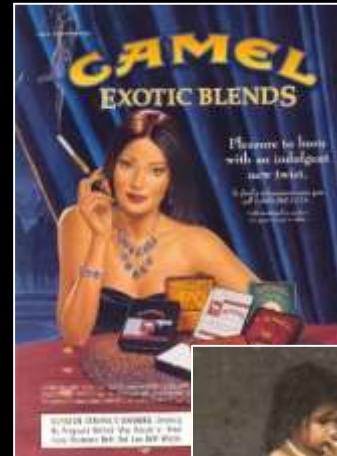
Second Revolution and the cause of death: *Non-communicable causes remain but improving*

TABLE 2 Age-adjusted death rates, selected causes, selected years, United States.
Source: (9)

	All causes	Heart disease	Cerebrovascular disease	Cancer	Diabetes
1950	1446.0	586.8	180.7	193.9	23.1
1960	1339.2	559.0	177.9	193.9	22.5
1980	1039.1	412.1	96.2	207.9	18.1
1990	938.7	321.8	65.3	216.0	20.7
1999	886.9	272.4	59.5	202.4	24.2

Second Revolution: Non- Communicable “Chronic” Disease



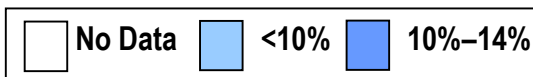
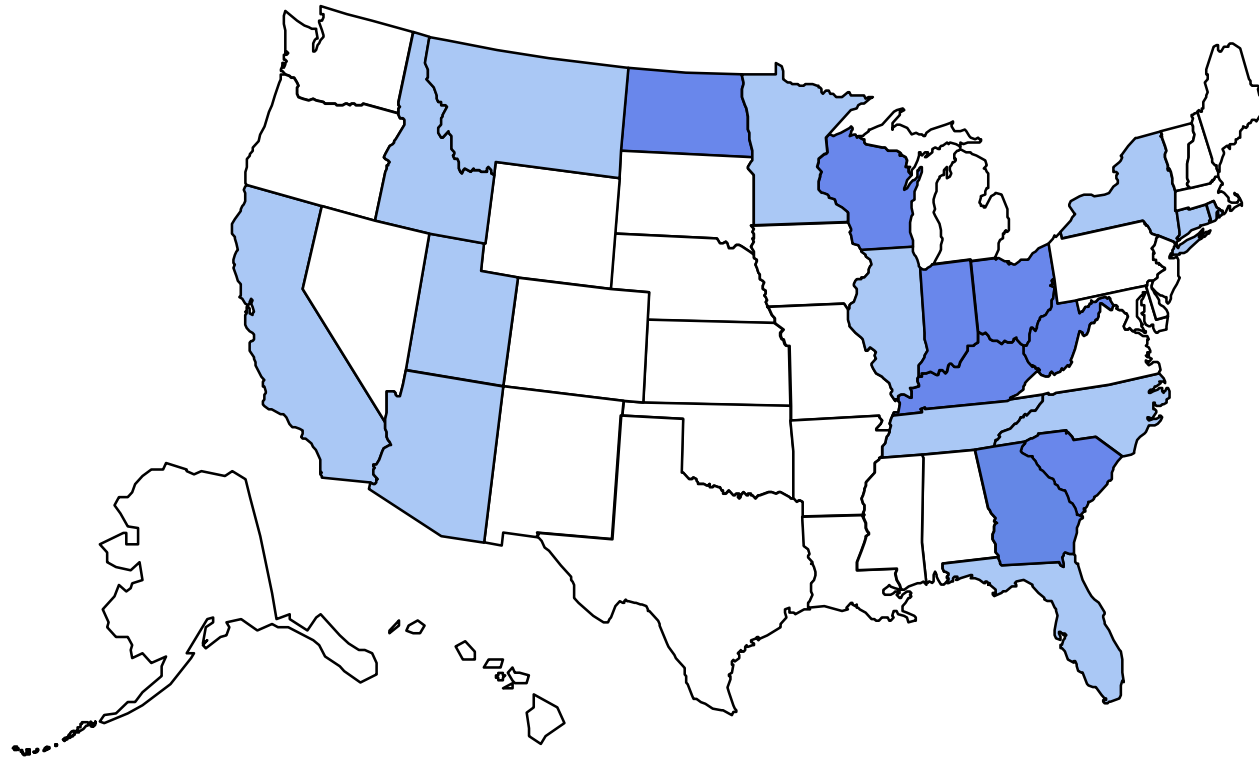


Second Revolution:
Affluence and Chronic Disease

Obesity Trends* Among U.S. Adults

BRFSS, 1985

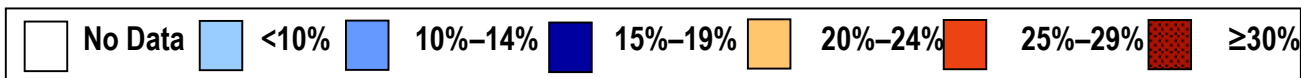
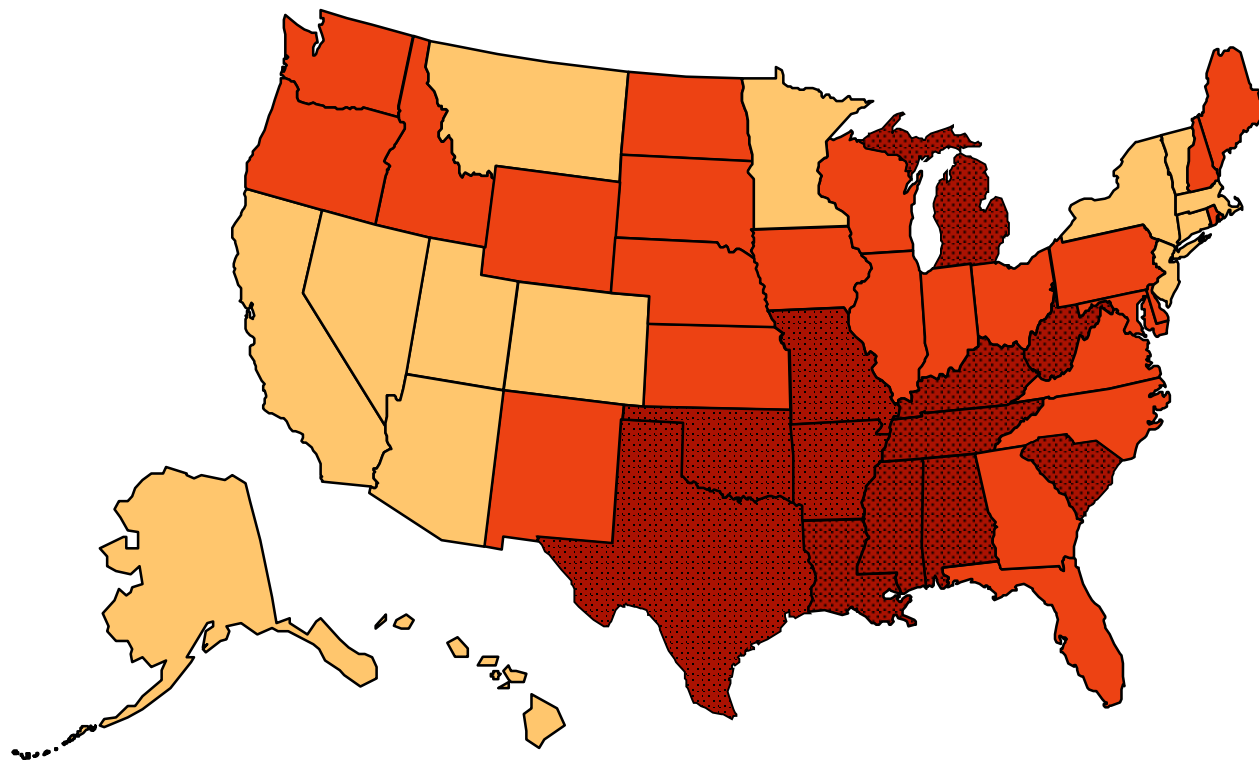
(*BMI ≥ 30 , or ~ 30 lbs. overweight for 5' 4" person)



Obesity Trends* Among U.S. Adults

BRFSS, 2010

(*BMI ≥ 30 , or ~ 30 lbs. overweight for 5' 4" person)

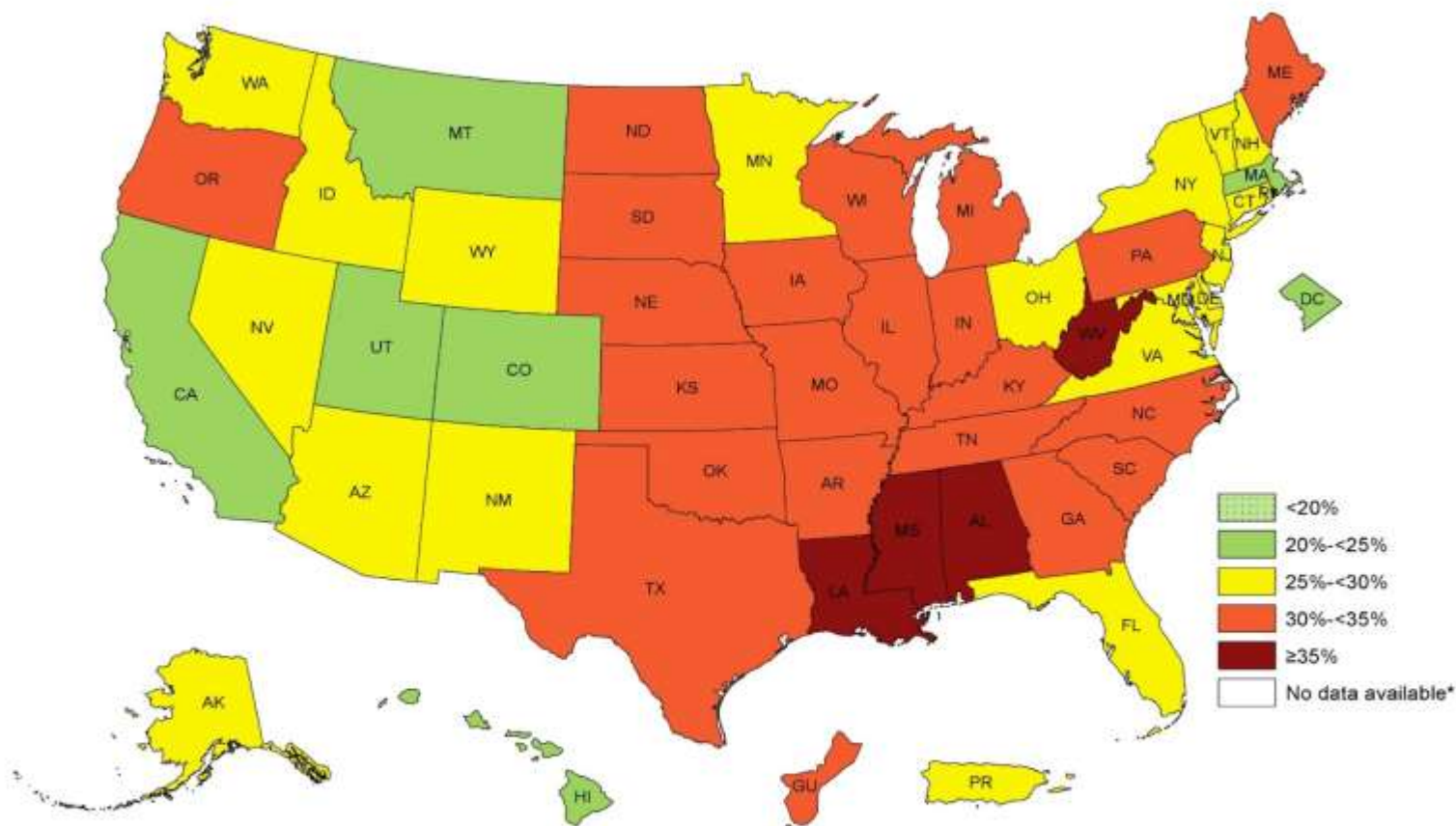


Source: Behavioral Risk Factor Surveillance System, CDC.



Prevalence[†] of Self-Reported Obesity Among U.S. Adults by State and Territory, BRFSS, 2015

[†] Prevalence estimates reflect BRFSS methodological changes started in 2011. These estimates should not be compared to prevalence estimates before 2011.



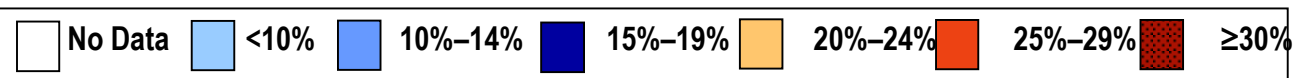
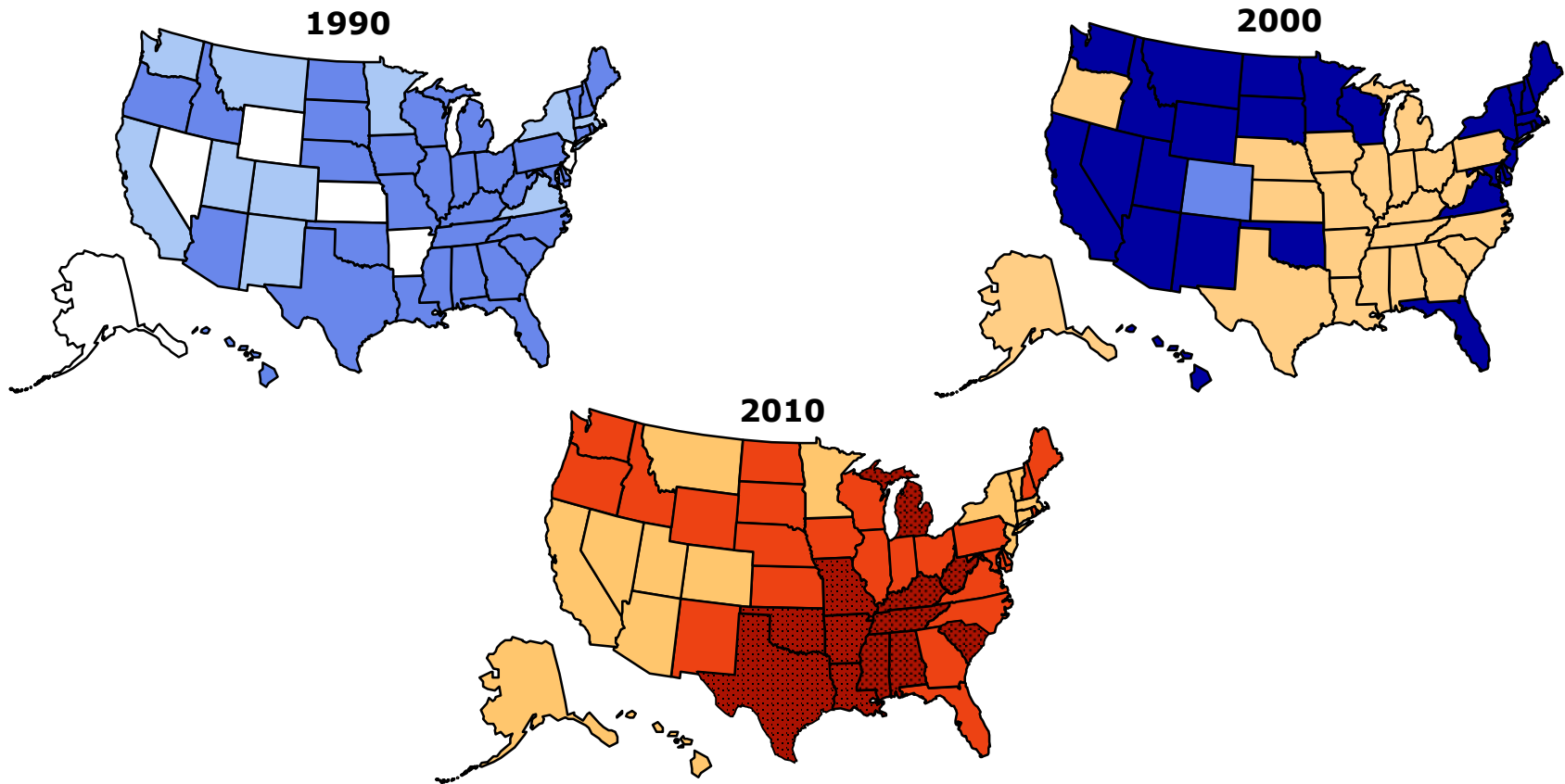
*Sample size <50 or the relative standard error (dividing the standard error by the prevalence) ≥ 30%.



Obesity Trends* Among U.S. Adults

BRFSS, 1990, 2000, 2010

(*BMI ≥ 30 , or about 30 lbs. overweight for 5'4" person)



Third Revolution: **Building health***

*More than just the absence of disease.



Lester Breslow, MD



“Am I well?”





**Assure
Insure
Restore
Well-being**



Ecology of Health Care:

The patients aren't "in" the hospital

9 inpatients vs. 330 outpatients 1000/month

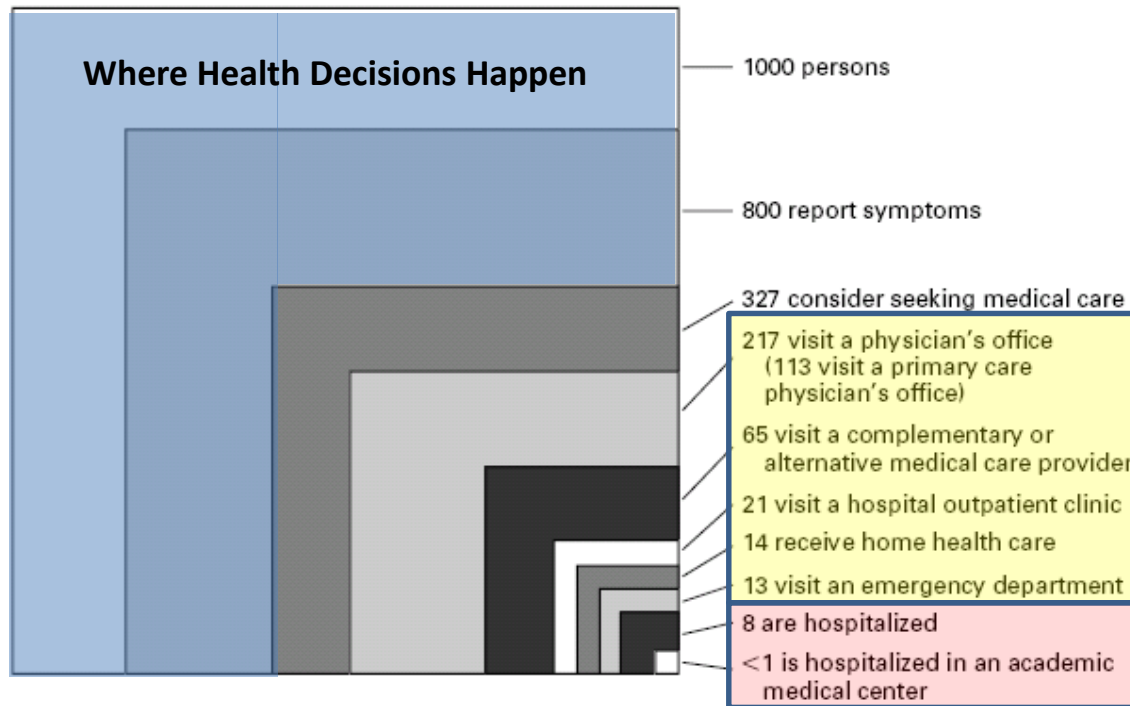
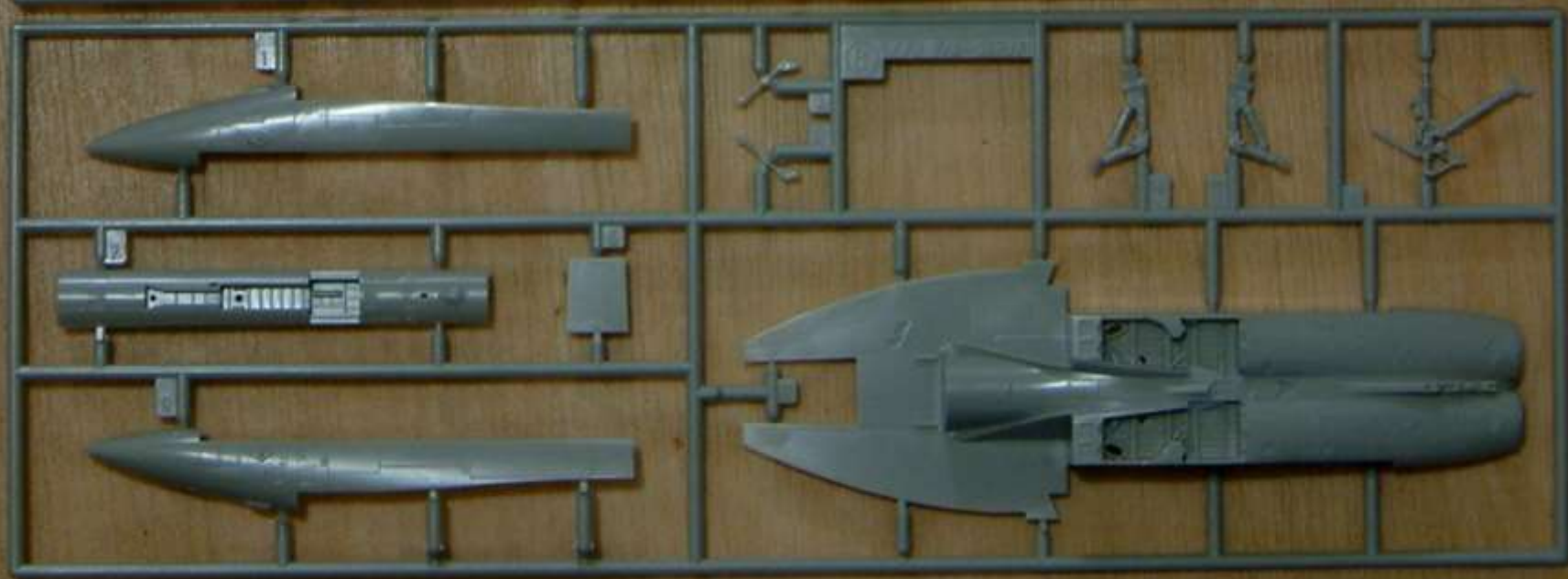
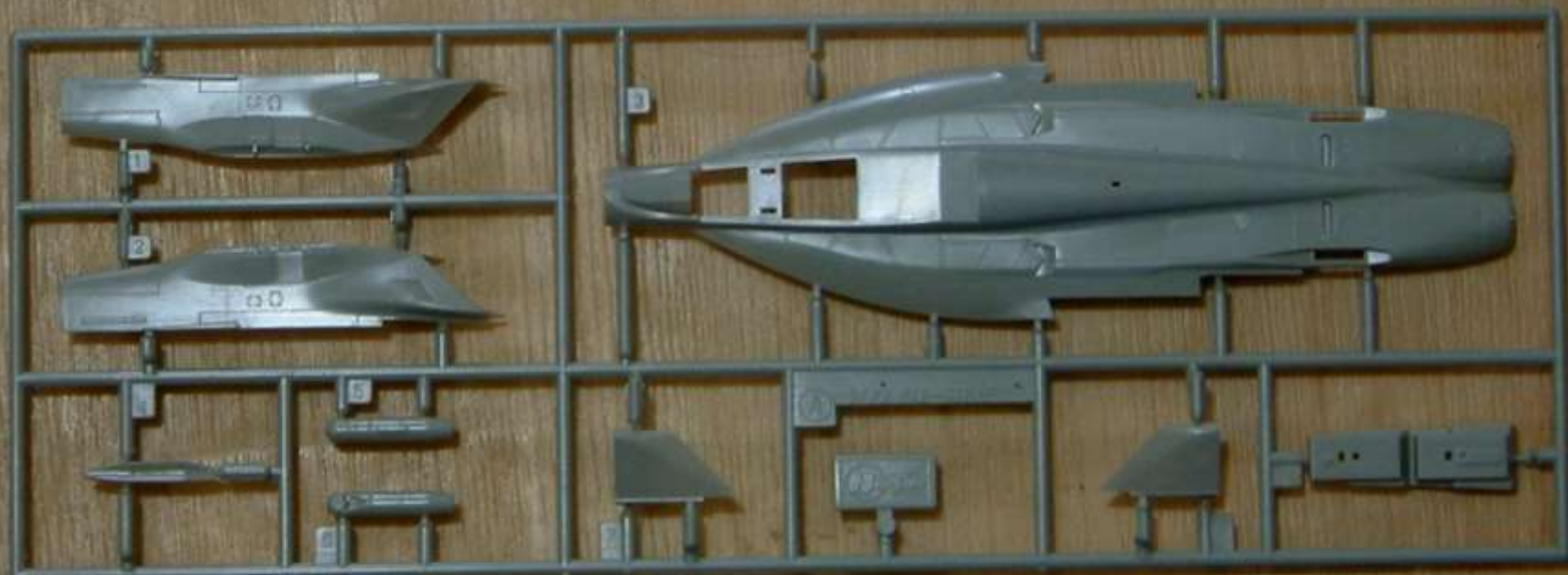


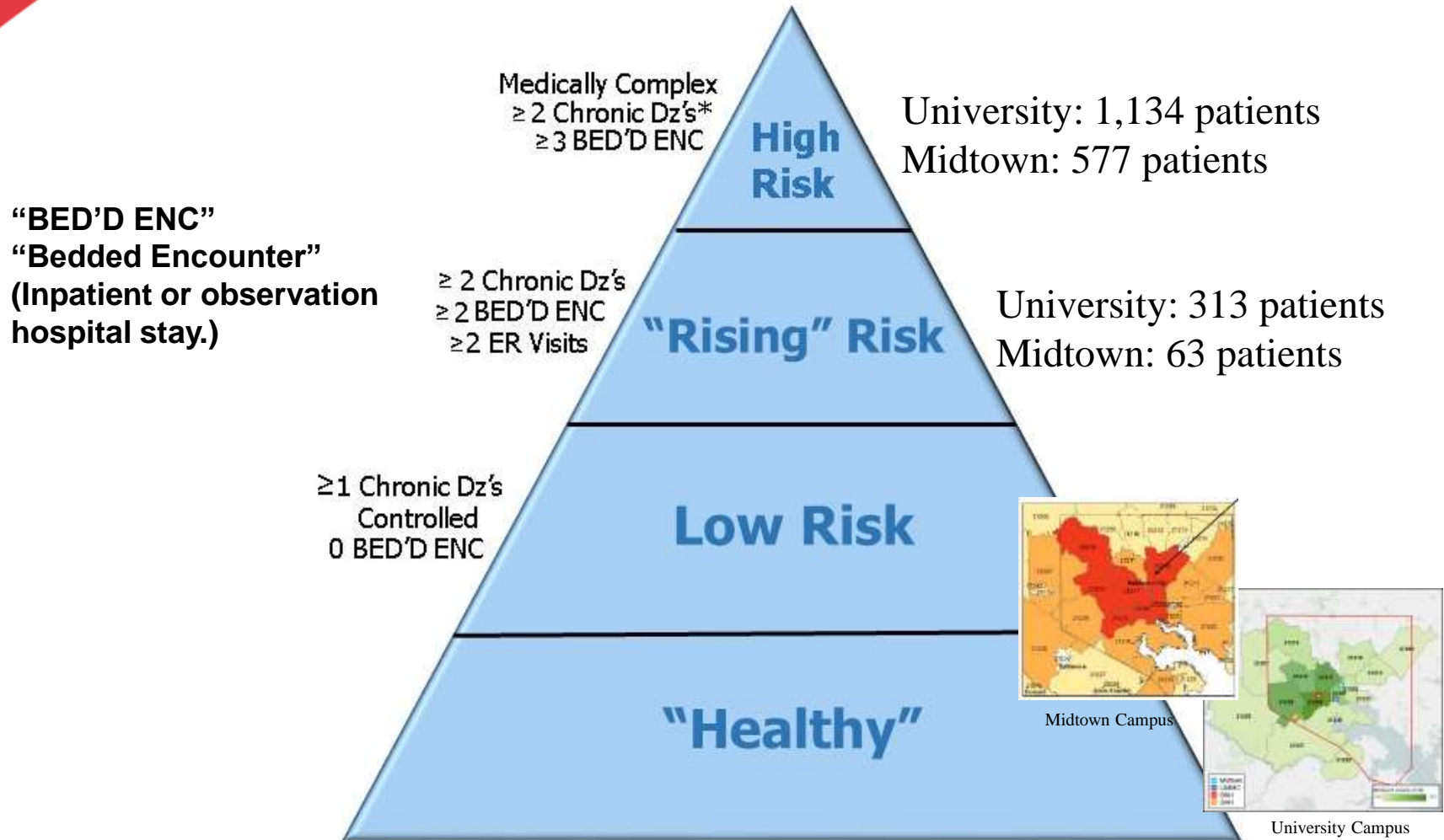
Figure 2. Results of a Reanalysis of the Monthly Prevalence of Illness in the Community and the Roles of Various Sources of Health Care.

Each box represents a subgroup of the largest box, which comprises 1000 persons. Data are for persons of all ages.



UMMC Approach to Patient Populations

Updated HSCRC Risk Definitions December 2016



* Hypertension, Chronic Obstructive Pulmonary Disease, Diabetes, Congestive Heart Failure
 (Pediatric: asthma, sickle-cell anemia, seizures/neurologic/developmental delay, pneumonia/chronic lung disease)

UMMC: Simultaneous approach to small “p” and capital “P” Population health



population health (*small “p”*)

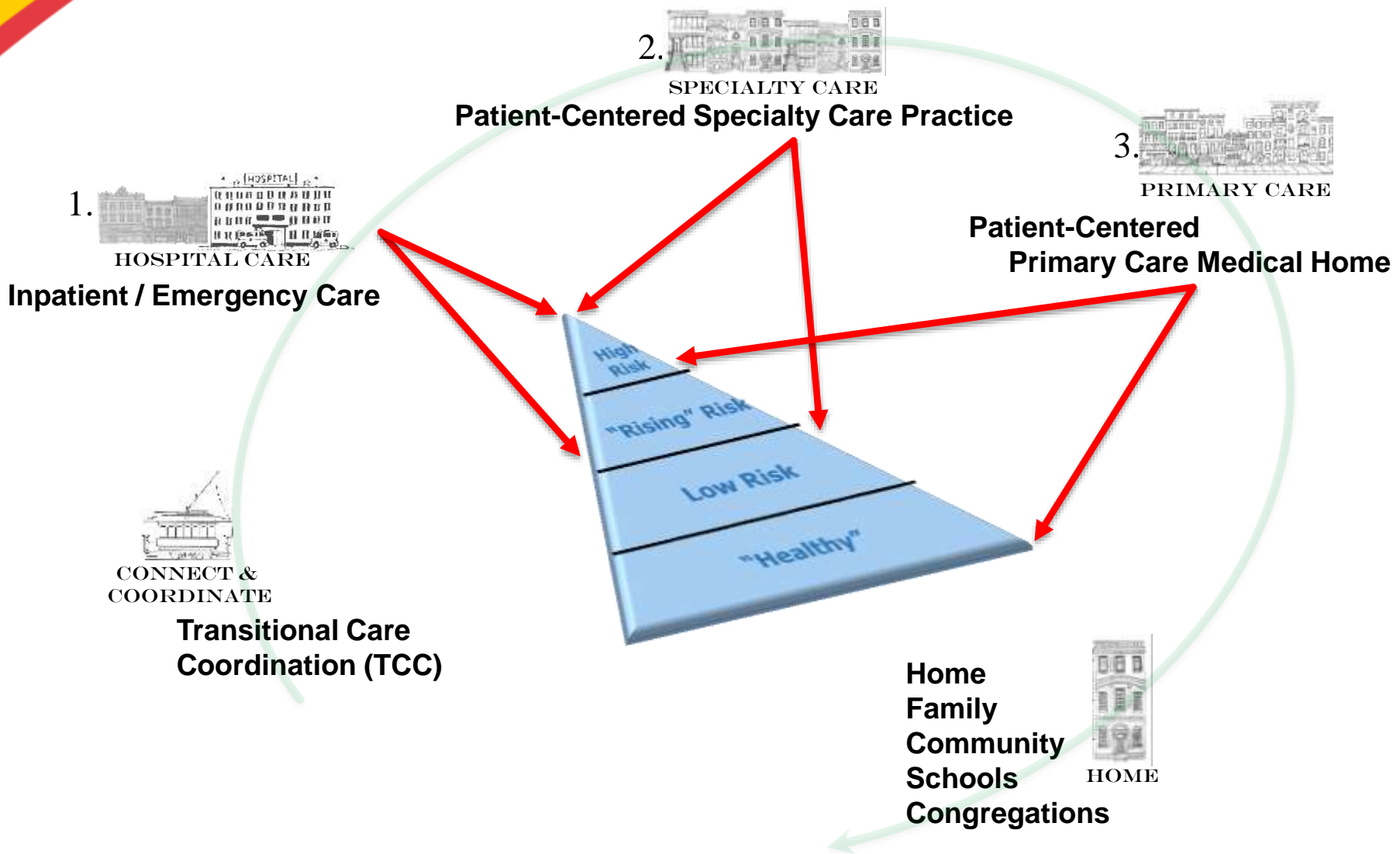
- *Peak* of the pyramid
- Health & well-being of population *affects* healthcare institution
- *Short-term* imperatives and ROI
- Requires investment in the *healthcare system*
- *Healthcare system-based* interventions and metrics
- Seen through the lens of the *healthcare provider*
- Tendency to be “*pejorative*”

Population health (*capital “P”*)

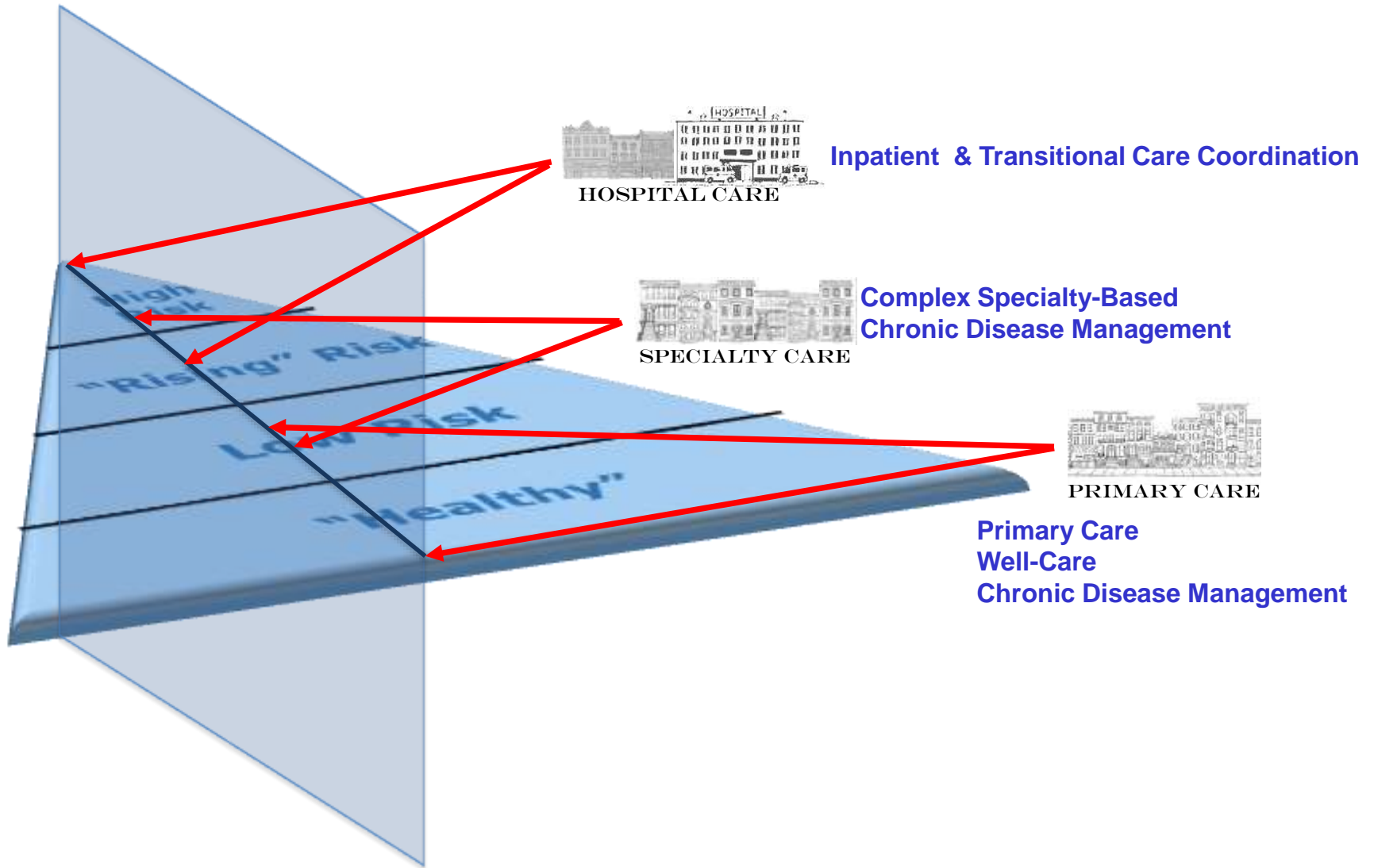
- *Base* of the pyramid
- Healthcare institution *affects* health & well-being of population
- *Long-term* imperatives and ROI
- Requires investment *in community*
- *Community-based* interventions and metrics
- Seen through the lens of the *healthcare recipient*
- Tendency to be “*restorative*”

Population Health and the "Three Block" Medical Neighborhood

February 2017



“Cross-Sectional” Approach





UNIVERSITY *of* MARYLAND
COORDINATED CARE
CENTER



***The Coordinated Care Center (“C3”)
36 W Paca St, Baltimore Maryland***

Coordinated Care Center Outcomes

Intensive Ambulatory Care (as of February 12, 2017)

Patient referrals:

- 930 scheduled appointments
- 562 arrived visits
 - 60% appointment completion rate
 - 13% no-show rate
(others cancellation, reschedule etc.)
 - Transportation supported as needed
- 223 unique patients
- *70% reduction in rate for all admissions*
 - *243 pre program – 73 post program*

Coordinated Care Center Outcomes

Heart Failure Readmission Initiative (as of February 12, 2017)

Patient referrals:

- 399 scheduled appointments
- 225 arrived visits
 - 56% appointment completion rate
 - 9% no-show rate
(others cancellation, reschedule etc.)
 - Transportation supported as needed
- 107 unique patients
- *92% reduction in rate for all admissions*
 - *147 pre program – 12 post program*

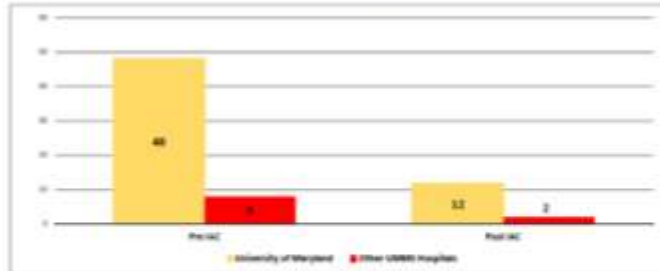
Coordinated Care Center

Excellent early progress

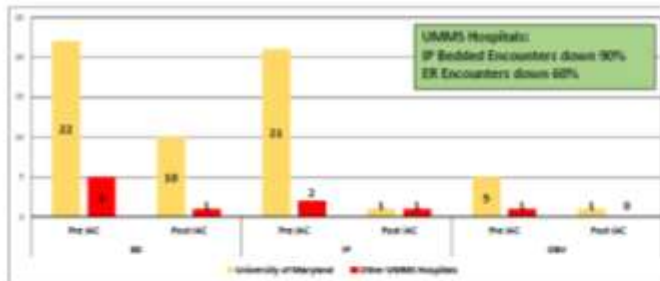
Unique Patients: 24

UMMC C3/IAC Patient Analysis

UMMS Hospitals



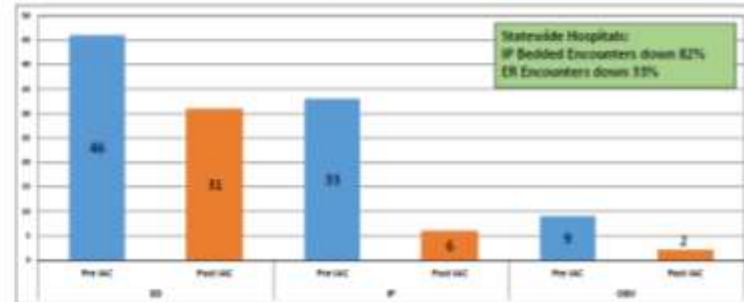
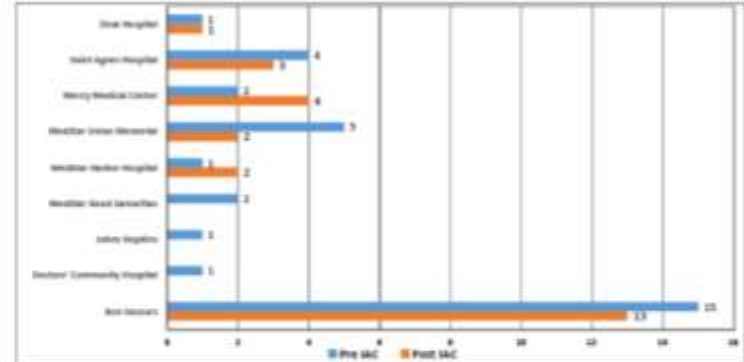
Hospital	Pre IAC	Post IAC
University of Maryland	46	12
UMM Medical Center Midtown Campus	6	2
Harford Memorial	1	0
Upper Chesapeake Medical Center	3	0
UMMS Total	56	14



Hospital	ED		IP		OBW	
	Pre IAC	Post IAC	Pre IAC	Post IAC	Pre IAC	Post IAC
University of Maryland	32	11	21	1	5	1
UMM Medical Center Midtown Campus	0	0	0	1	1	0
Harford Memorial	0	0	1	0	0	0
Upper Chesapeake Medical Center	0	0	2	0	0	0
UMMS Total	32	11	24	2	6	1

Total Utilization % Change Pre to Post (59.3%) (91.8%) (83.3%)

Statewide Effect



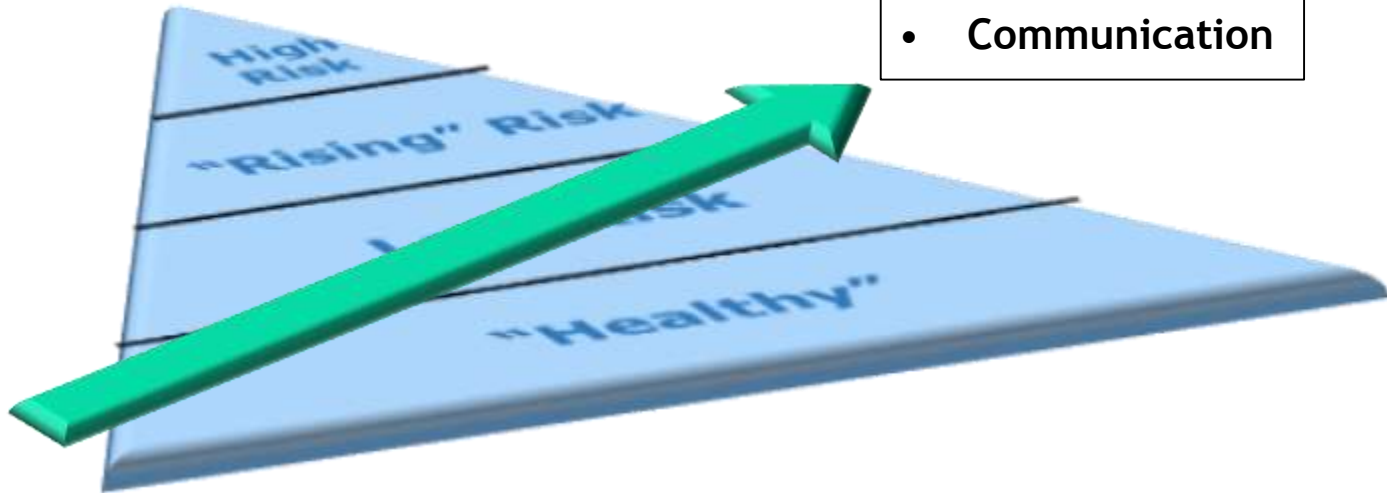
Hospital	ED		IP		OBW		Total Visits	
	Pre IAC	Post IAC	Pre IAC	Post IAC	Pre IAC	Post IAC	Pre IAC	Post IAC
University of Maryland	32	11	21	1	5	1	46	12
UMM Medical Center Midtown Campus	0	0	0	1	1	0	0	2
Harford Memorial	0	0	1	0	0	0	1	0
Upper Chesapeake Medical Center	0	0	2	0	0	0	2	0
Ben Davies	25	13	4	1			25	13
Doctors' Community Hospital					1		1	0
Johns Hopkins							1	0
MedStar Good Samaritan			1	1			2	0
MedStar Harbor Hospital			1	2			1	2
MedStar Union Memorial			2	3			0	2
Henry Medical Center			2	4			2	4
Saint Agnes Hospital			3	3			3	3
Great Hospital					1	1	1	1
UMMS Total	32	11	24	2	6	1	56	14
Non-UMMS Total	14	3	4	1	1	1	17	3
Grand Total	46	14	28	3	7	2	73	17

Total Utilization % Change Pre to Post (32.6%) (81.8%) (77.8%) (55.7%)

Notes: CRIP Data
 Analysis of Given Patient list from 1/1/2018 to 11/30/2018
 Intersystem volume is based upon patient initial visit date
 Patients selected based upon an initial visit date of September
 Statewide volume calculated based on Oct. 1 as initial visit.

“Universal” Approach

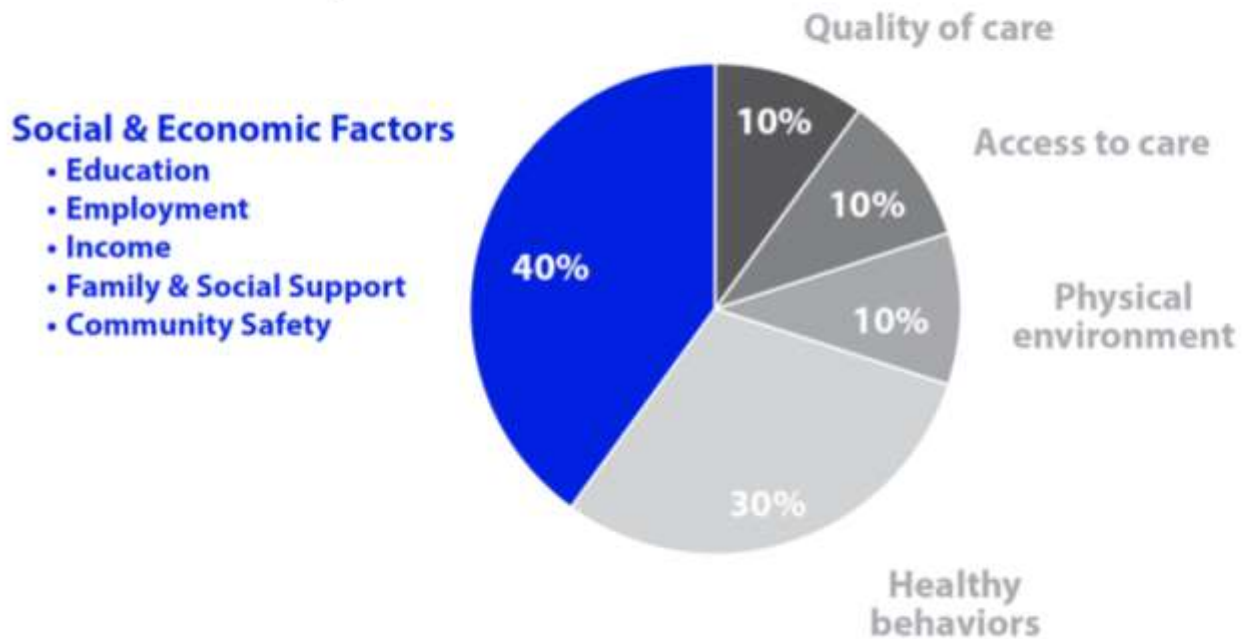
- Housing
- Health literacy
- Transportation
- Employment
- Communication



Impact of the Social Determinants of Health

The Social Determinants of Health

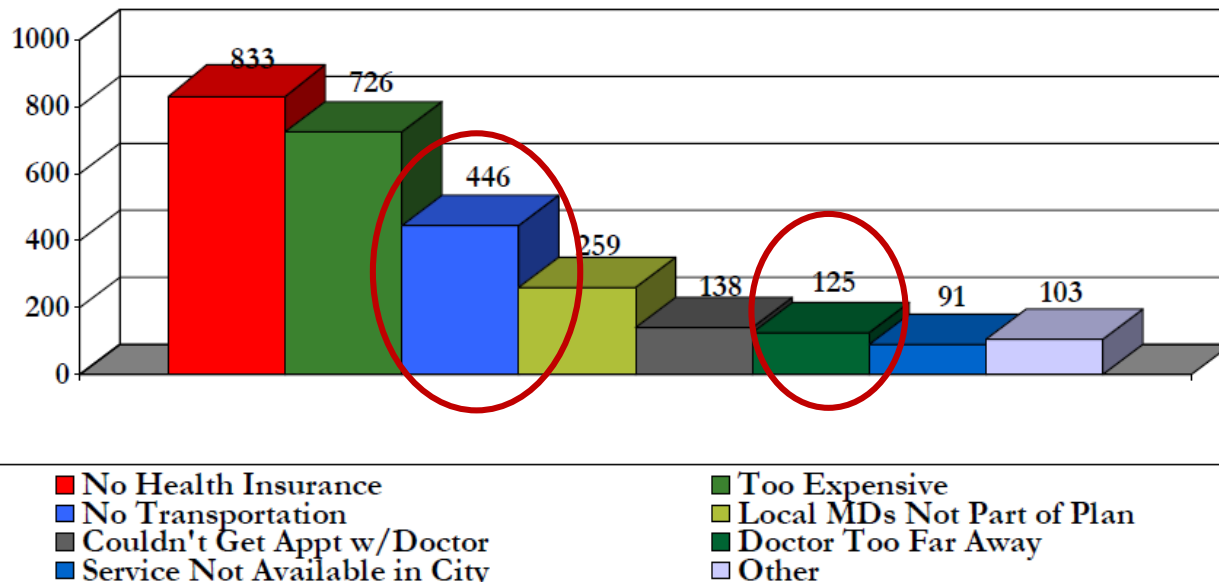
To address health inequalities, you must address social and economic inequities.



Data from "County Health Rankings & Roadmaps," University of Wisconsin Population Health Institute.

UMMC Community Health Needs Assessment 2014

Chart 2 – Community's Top Barriers to Healthcare (All Baltimore City)



(N = 1,212)

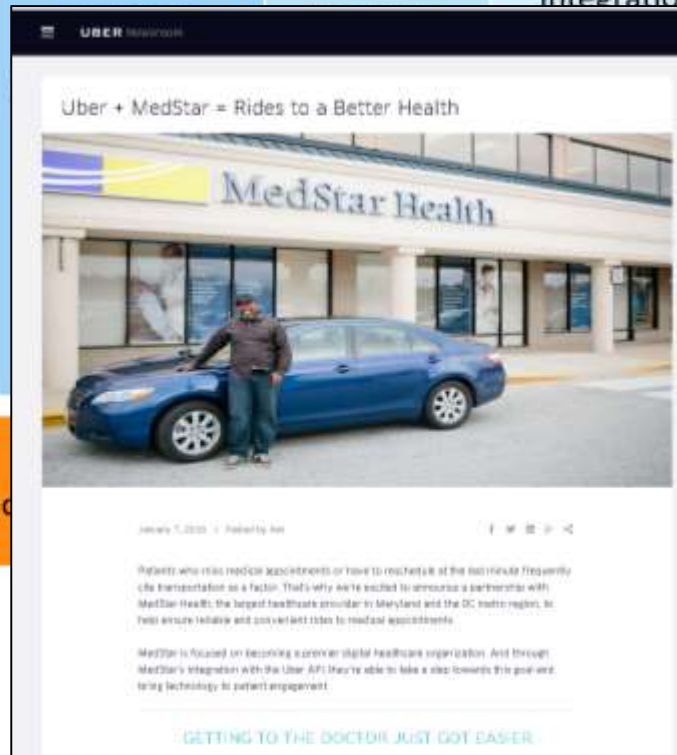
West Baltimore population survey identify transportation as a major healthcare barrier.

Social Determinants of Health: Priorities and Partners

Economic Stability	Neighborhood and Physical Environment	Education	Food	Community and Social Context	Health Care System
Employment	Housing	Literacy	Hunger	Social integration	Health coverage
Income	Transportation				Provider availability
Expenses	Safety				Provider linguistic and cultural competency
Debt	Parks				Quality of care
Medical bills	Playgrounds				
Support	Walkability				

Mortality, Morbidity, Life Expectancy

Functional Limitations



High School Diploma



Basic questions:

...So how?



Welcome to your
**Medical
Neighborhood**

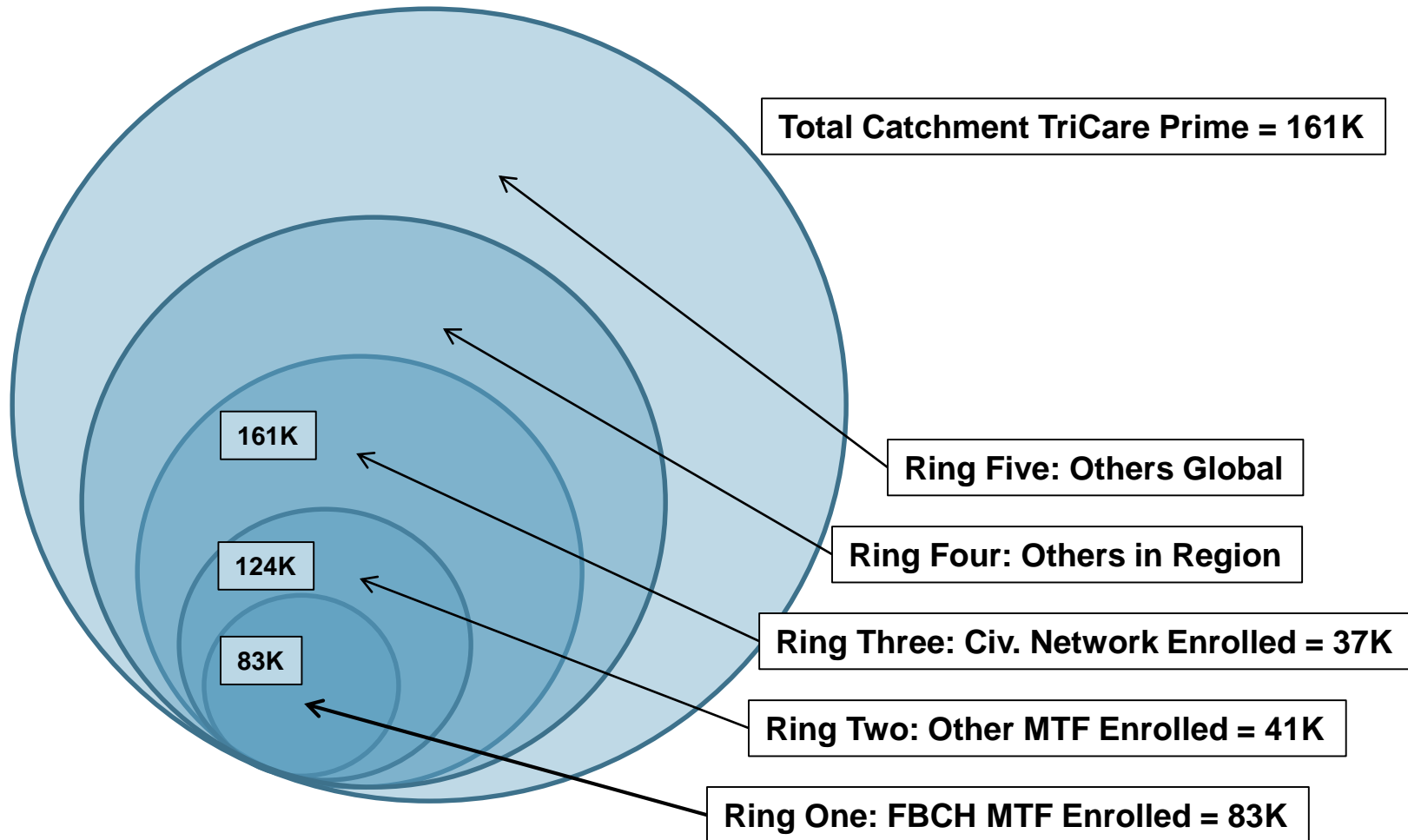
Medical Homes in a Medical Neighborhood caring for our military family.

“Ring Alignment”

Specialty Care and the Medical Neighborhood in an Integrated Delivery System



Fort Belvoir Community Hospital: Specialty Care Capacity Alignment & Recapture



Ecology of Health Care:

The patients aren't "in" the hospital

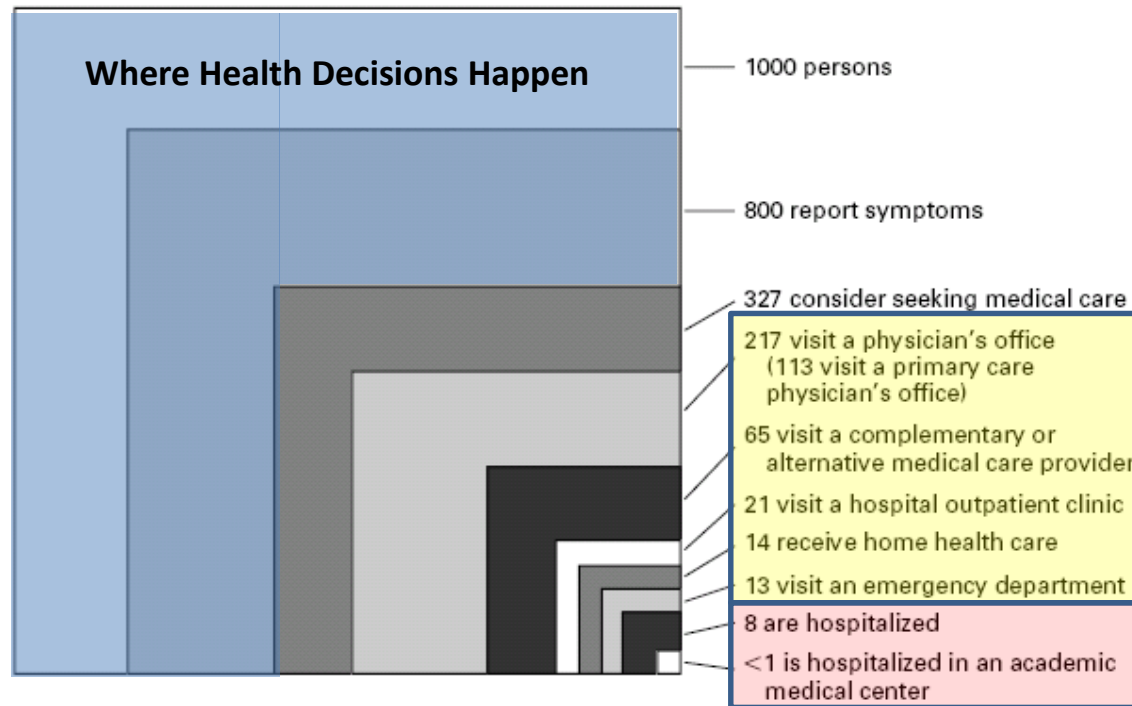


Figure 2. Results of a Reanalysis of the Monthly Prevalence of Illness in the Community and the Roles of Various Sources of Health Care.

Each box represents a subgroup of the largest box, which comprises 1000 persons. Data are for persons of all ages.

Fort Belvoir Community Hospital: Ring One & Two – All No. Virginia MTF Enrolled*

Number of Consults / Specialty / 1000 persons / month

Total Rings: 124K

For 1000 persons:

Physical Therapy: 14

Orthopedics: 10

Dermatology: 10

Cardiology: 5

Gastroenterology: 7

Ophthalmology: 4

Podiatry: 5

ENT: 4

Total
New Patient
Consults
Needed
per month:

1736

1240

1240

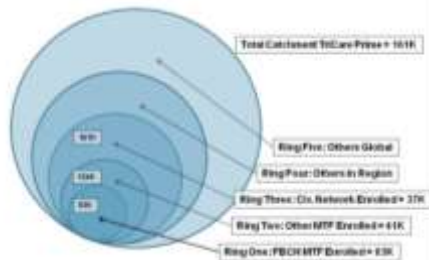
620

868

496

620

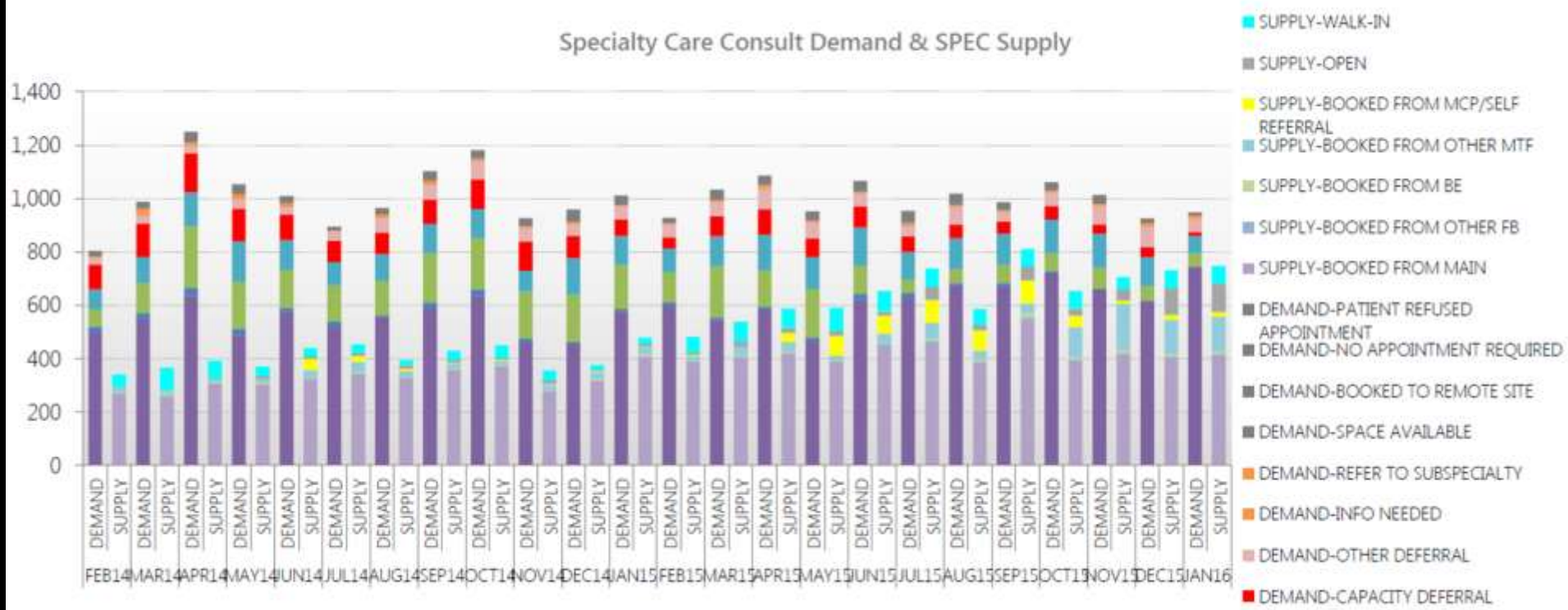
496



*FBCH, Dumfries, Fairfax, Quantico, Rader, Pentagon, Dahlgreen

Fort Belvoir Physical Therapy “Demand Signal” and Adjustment: *Increased supply by focusing on demand.*

Specialty Care Consult Demand & SPEC Supply



Basic **assumptions**:

Population health
is a strategic problem.

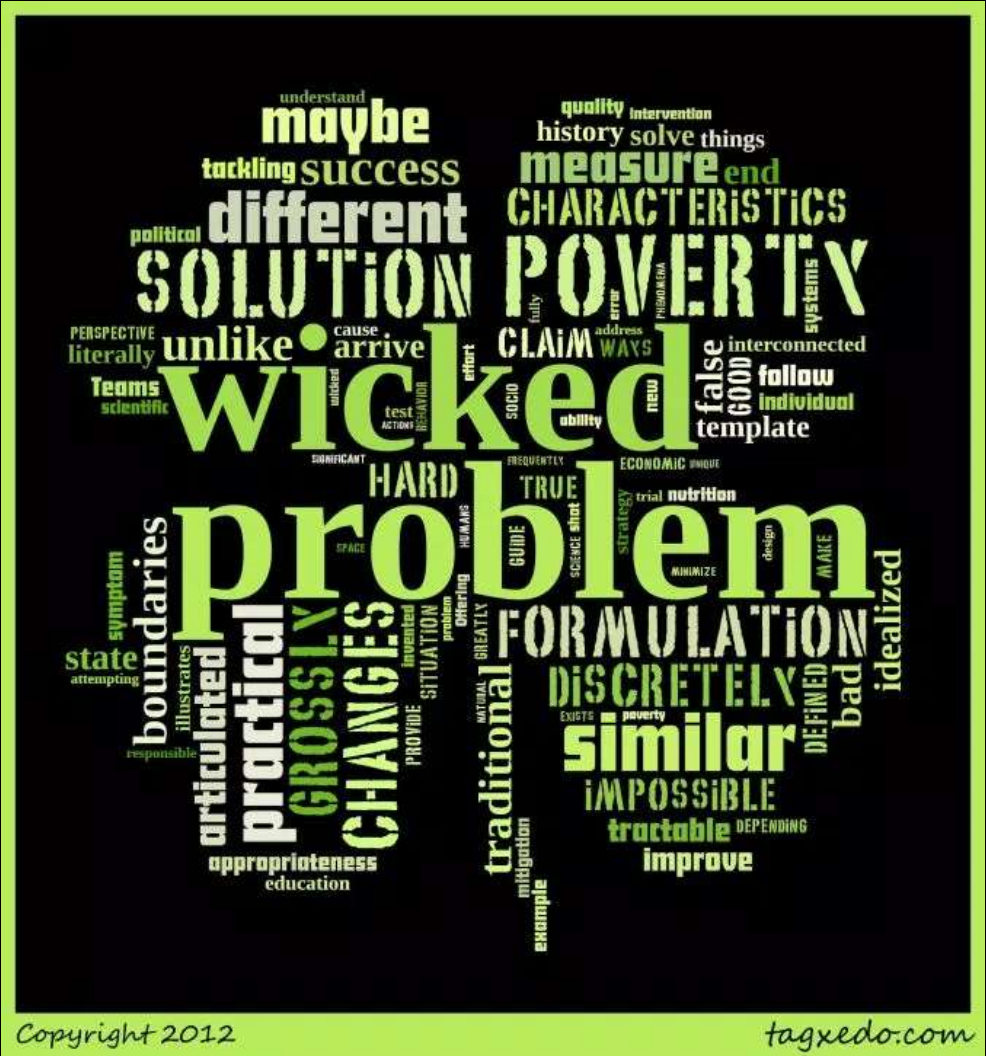


Basic **conclusions**:

Population health is a
strategic problem:

Solution requires:

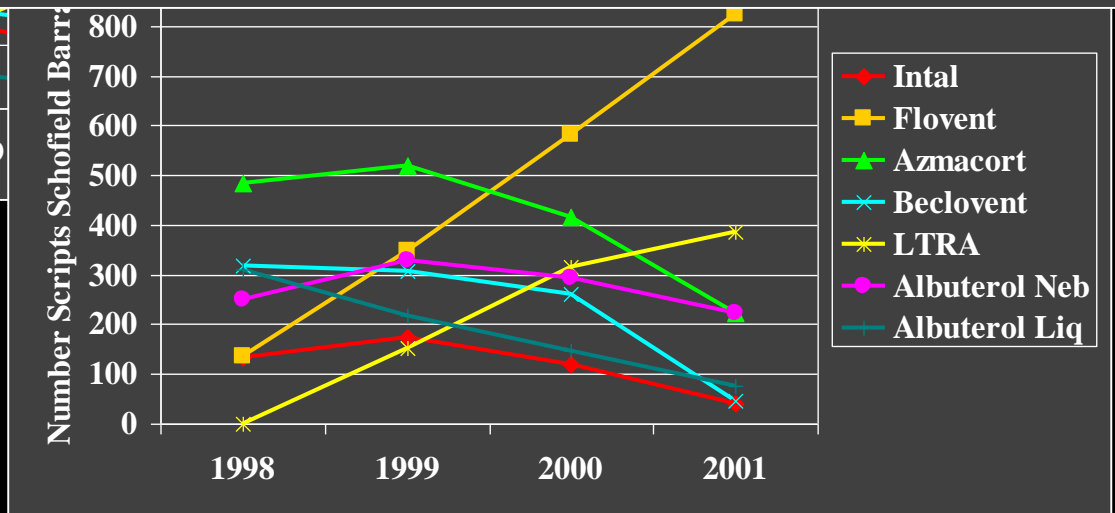
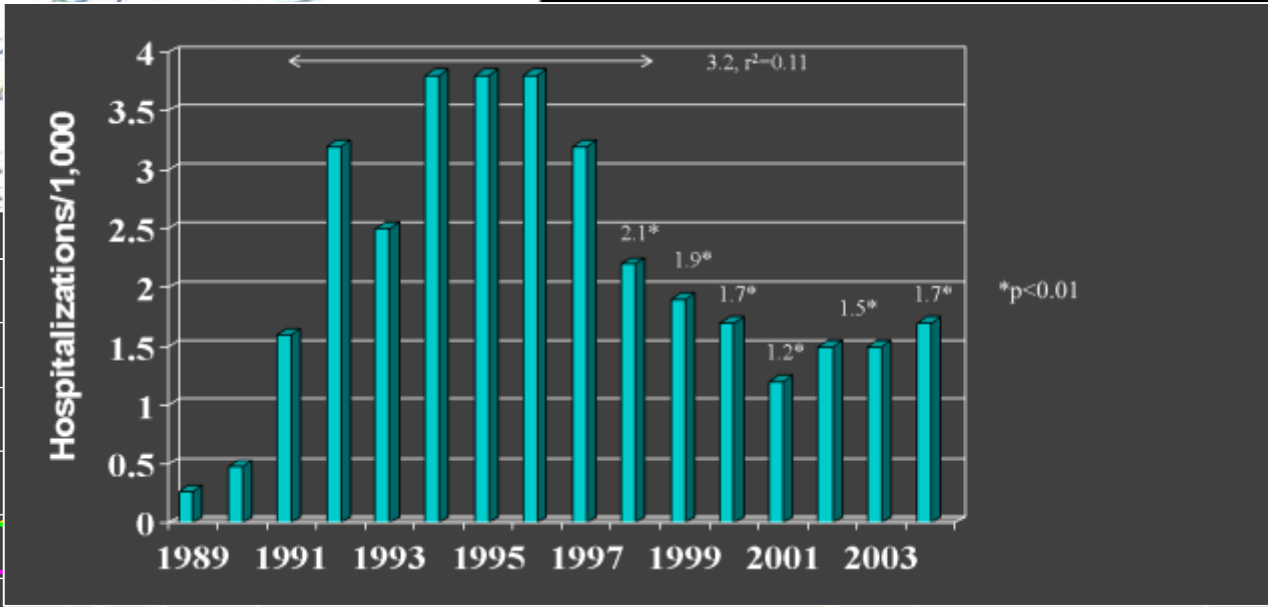
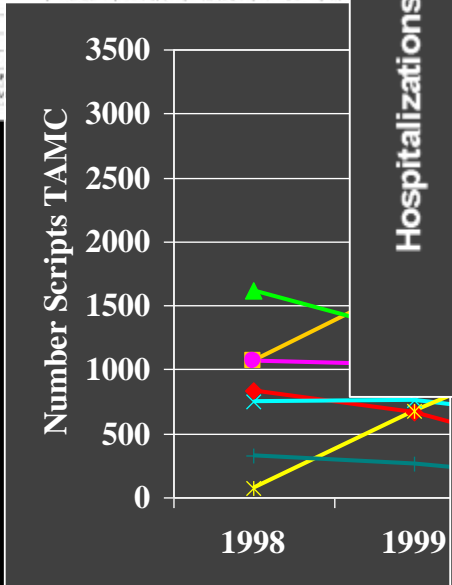
*...coordinated care,
one person at a time.*



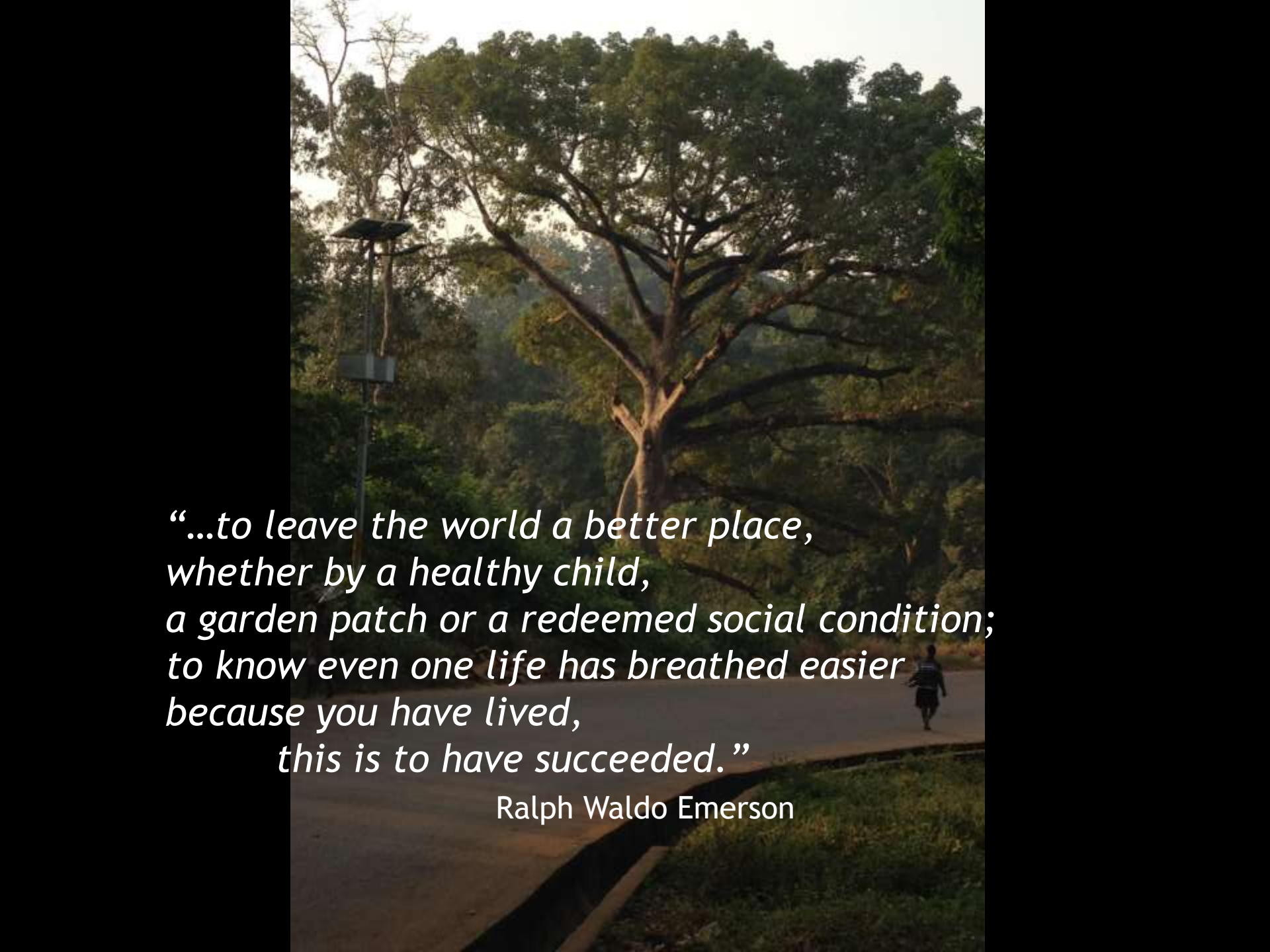
- No definite formula
- No stopping rule
- Many players
- Solutions “good or bad”
not “true or false”
- Unpredictable
- Unique
- Problem symptom of
another problem
- Complex
- Ambiguous
- Uncertain



Horst Rittel, 1973

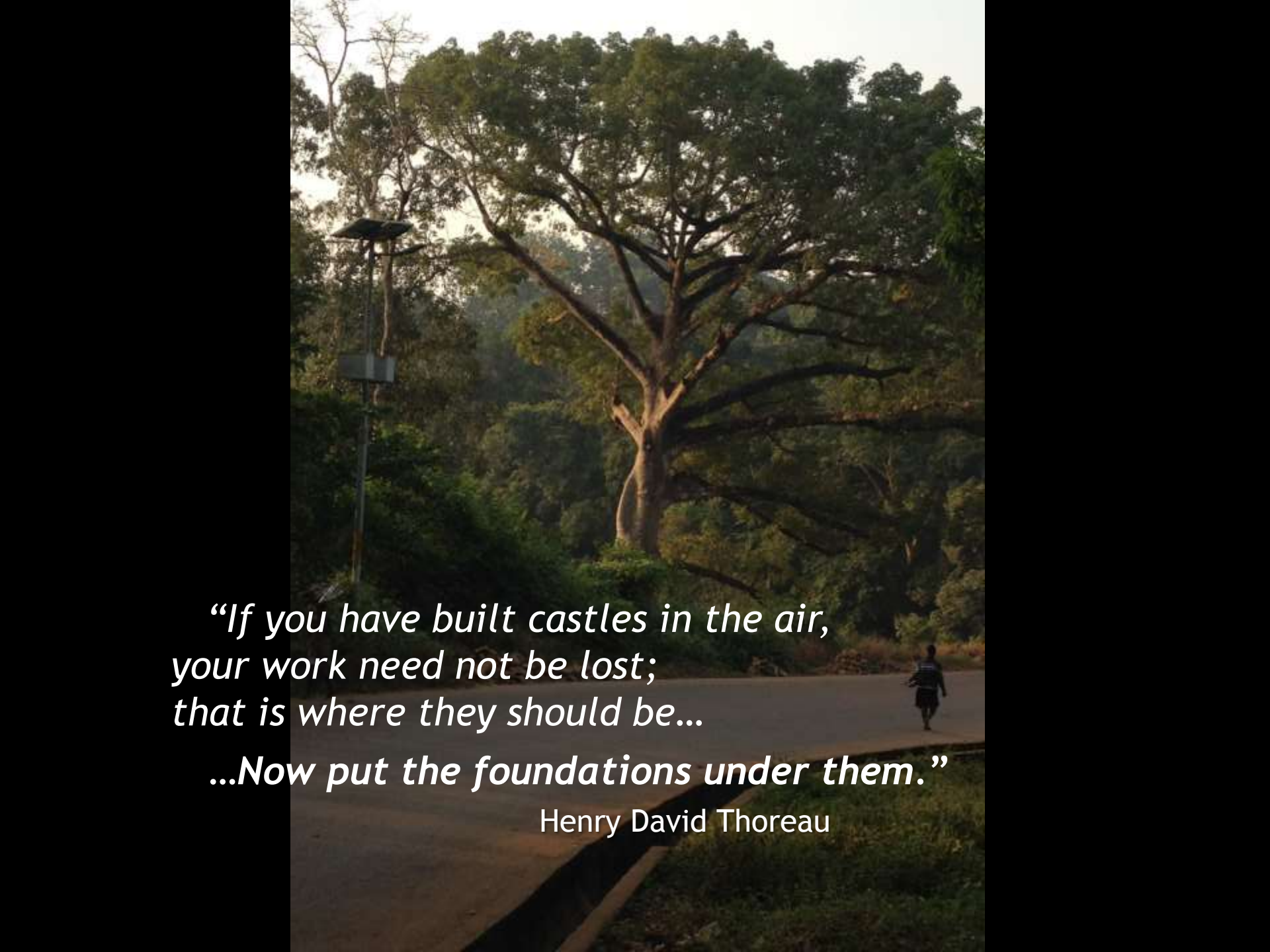


success?

A photograph of a large, mature tree with a wide, spreading canopy, situated in a park-like setting. The tree is the central focus, with its thick trunk and numerous branches extending outwards. In the background, there are other trees and a hazy sky. In the foreground, a paved path curves through the scene, and a person is walking away from the camera on the path. A street lamp is visible to the left of the tree. The overall atmosphere is peaceful and natural.

*“...to leave the world a better place,
whether by a healthy child,
a garden patch or a redeemed social condition;
to know even one life has breathed easier
because you have lived,
this is to have succeeded.”*

Ralph Waldo Emerson

A large, spreading tree with a thick trunk and many branches, standing in a park-like setting. The tree is the central focus, with its canopy filling much of the upper half of the frame. In the foreground, a paved path curves through a grassy area, and a person is walking away from the camera on the path. To the left of the tree, there is a tall, thin lamppost. The background shows more trees and a clear sky.

*“If you have built castles in the air,
your work need not be lost;
that is where they should be...*

...Now put the foundations under them.”

Henry David Thoreau

