

# Extraordinary Tales of a Rather Ordinary Guy

A man with a shaved head, wearing a tan jacket over a white shirt and dark trousers, sits on a dark wooden bench. He is positioned in front of a window, looking out. His right arm is resting on the bench's backrest, and his left leg is crossed over his right. The background is a wall of light-colored, weathered bricks. The floor is made of dark wooden planks. The lighting is soft, coming from the window.

Edward Marx

*Applying Common Day Maxims Lead to Uncommon Results*



"It's not surprising that Ed Marx has written this inspirational book on how to live an extraordinary life. Having known him for more than a decade both professionally and personally, I can say Ed not only "walks the walk," but inspires others by his mere presence."

—SHELLI WILLIAMSON, EXECUTIVE DIRECTOR, SCOTTSDALE INSTITUTE

"You have taken your divine spark and turned it into a light on a hill!"

—KENT GALE, FOUNDER OF KLAS

"An exceptional book by an ordinary guy who has exceptional insight."

—JON GLASER PH. D., CEO HEALTH SERVICES, SIEMENS HEALTHCARE

CHARLES  
PINOT



EXTRAORDINARY TALES FROM A RATHER ORDINARY GUY

ED MARX

CHARLES  
PINOT



# EXTRAORDINARY TALES

FROM A  
RATHER ORDINARY GUY

ED MARX









Serve

Shape

Who  
I am

Study

Share

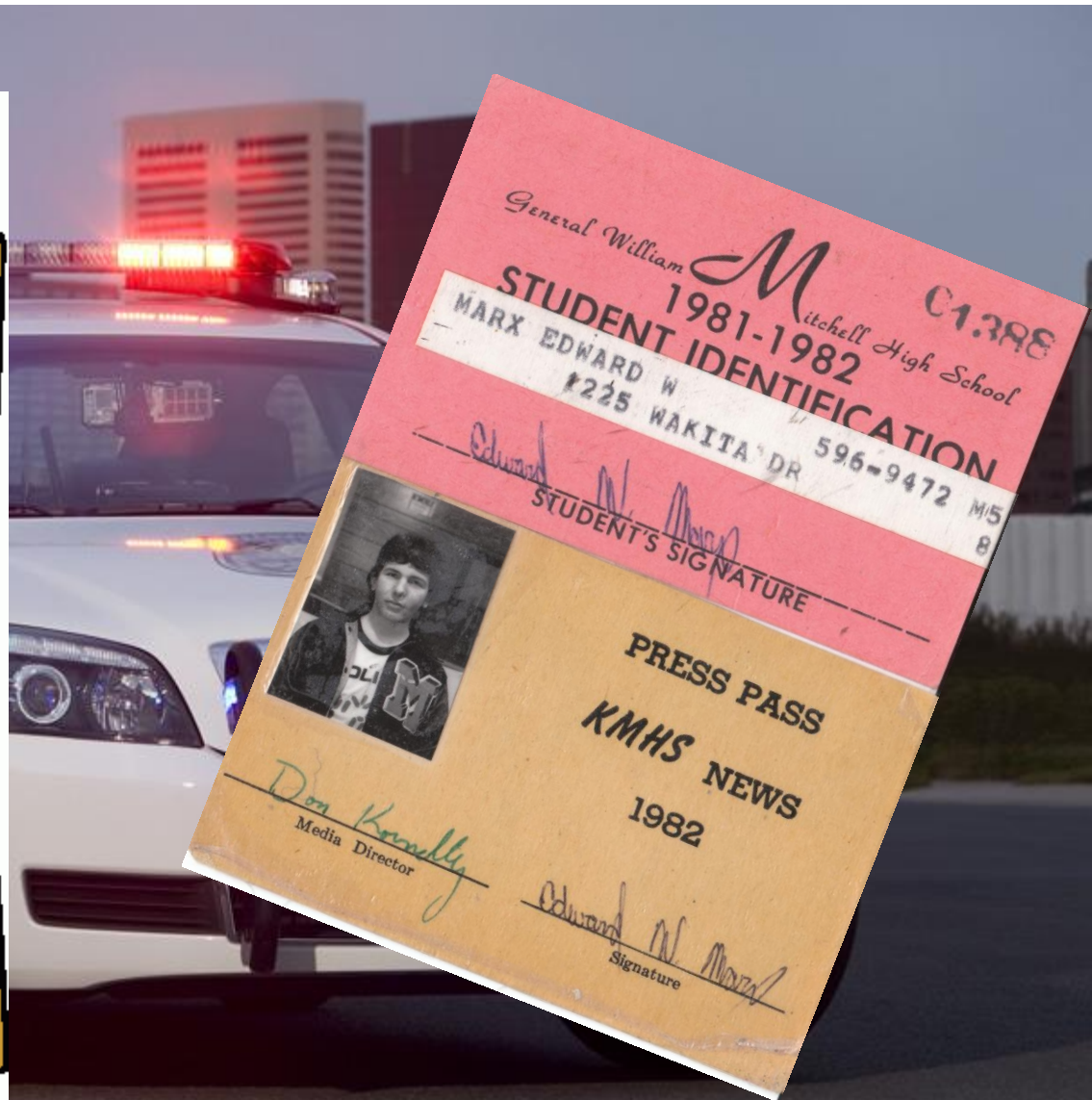


# Humble Beginnings





# Troubled Youth





# Early Set-Backs





# Extraordinary Tales





# Average in Every Way





# No Magical Fairies



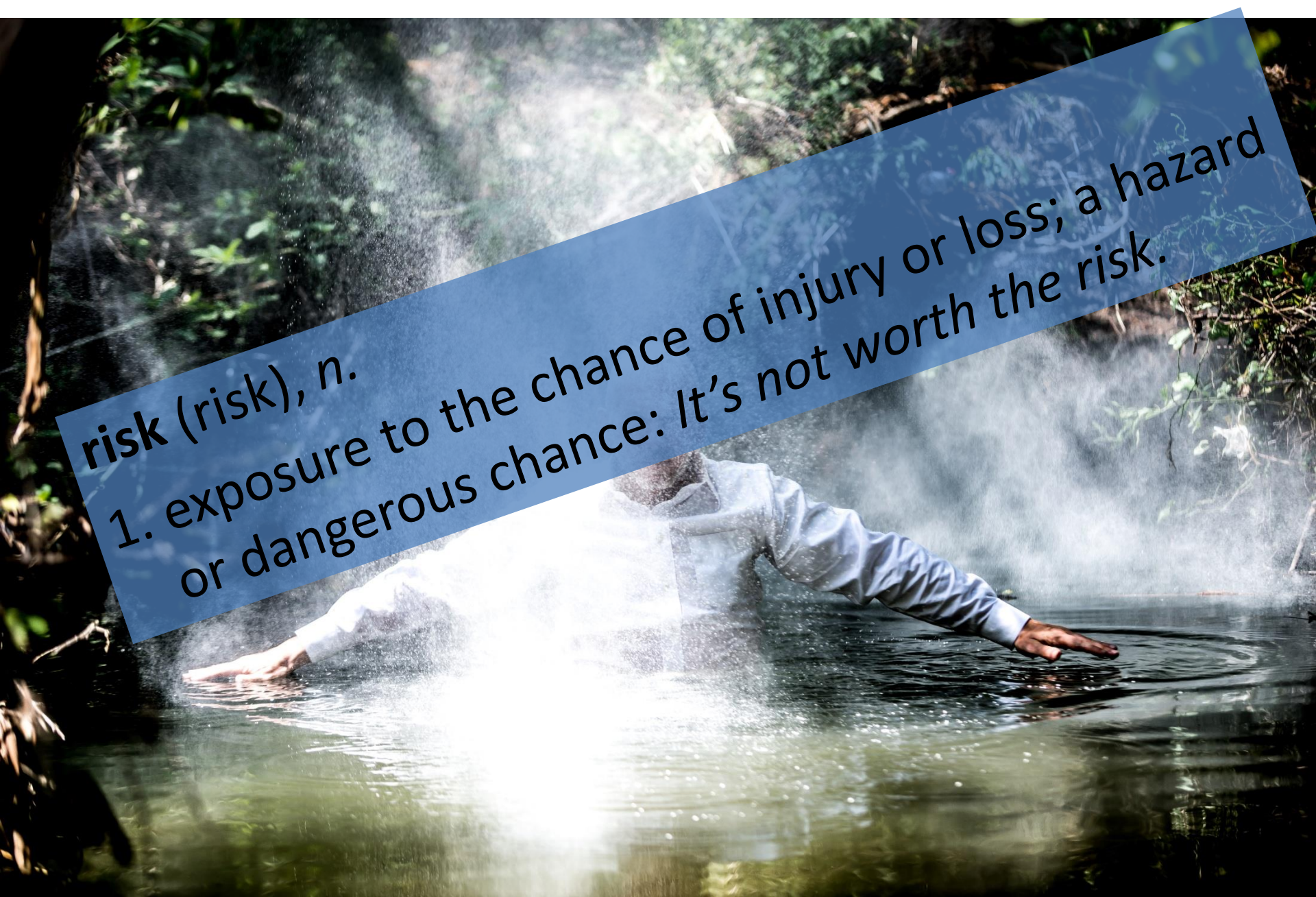


# No Secret Sauce





# Risk Boldly and Often

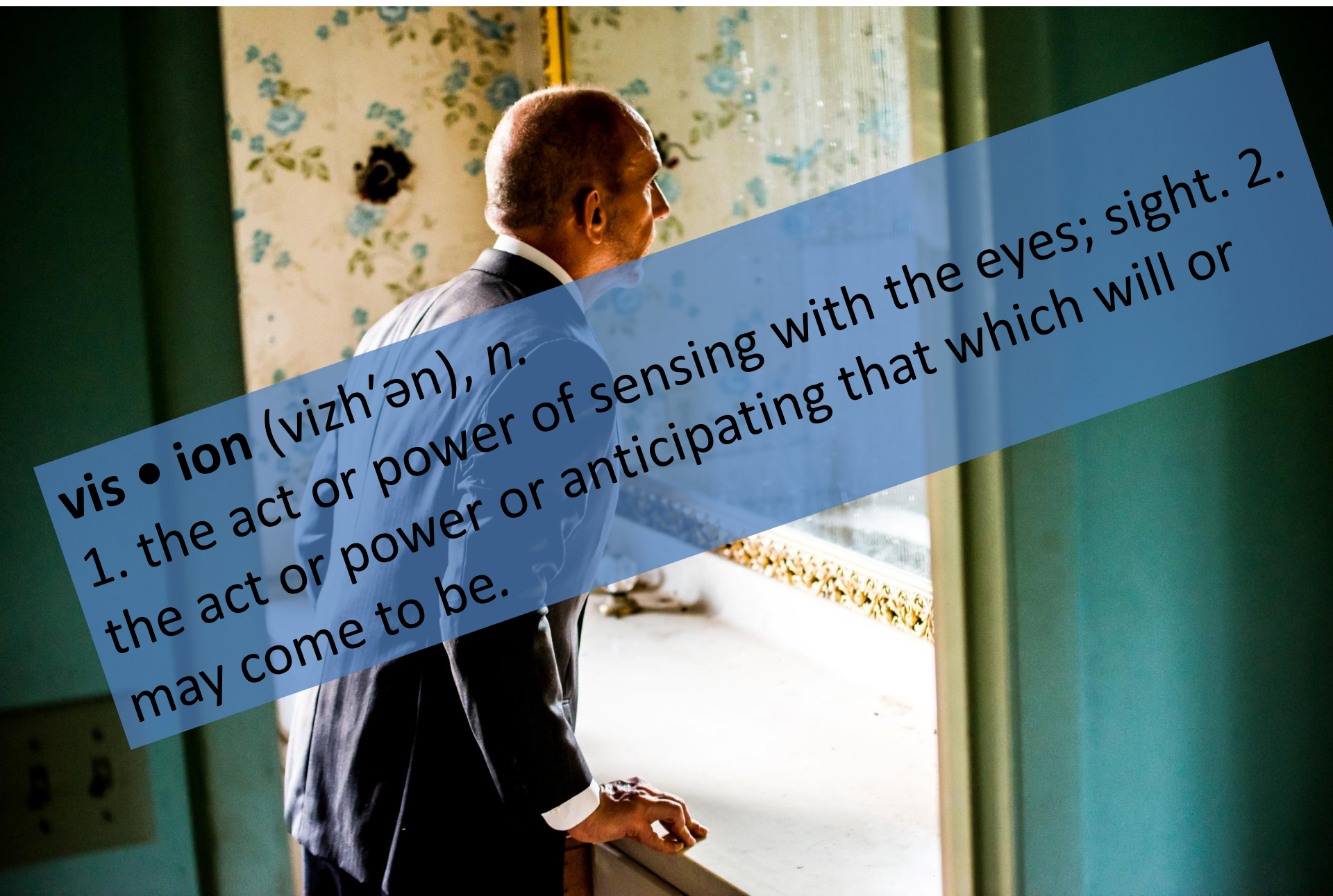


risk (risk), n.

1. exposure to the chance of injury or loss; a hazard or dangerous chance: It's not worth the risk.



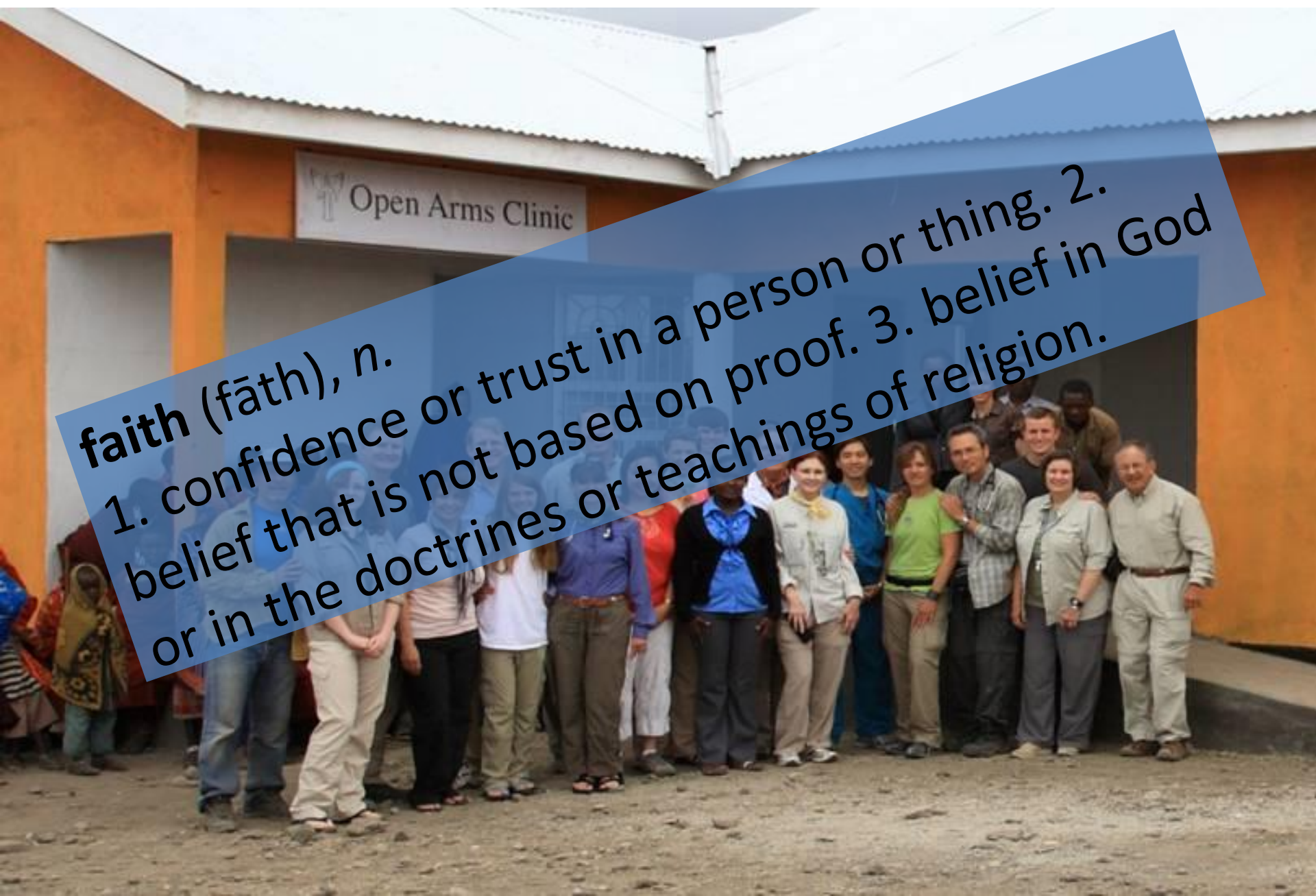
# Seek and Chase Vision



**vis • ion** (vizh'ən), n.  
1. the act or power of sensing with the eyes; sight. 2.  
the act or power or anticipating that which will or  
may come to be.



# Believe in Something Bigger than You



**faith** (fāth), *n.*

1. confidence or trust in a person or thing. 2. belief that is not based on proof. 3. belief in God or in the doctrines or teachings of religion.



# Build a Team of Life Givers...Friends



**men • tor** (men'tôr), n.  
1. a wise and trusted counselor or teacher. 2. an influential senior sponsor or supporter.



# Build a Team of Life Givers...Marrying Well





# Embrace Humility and Service

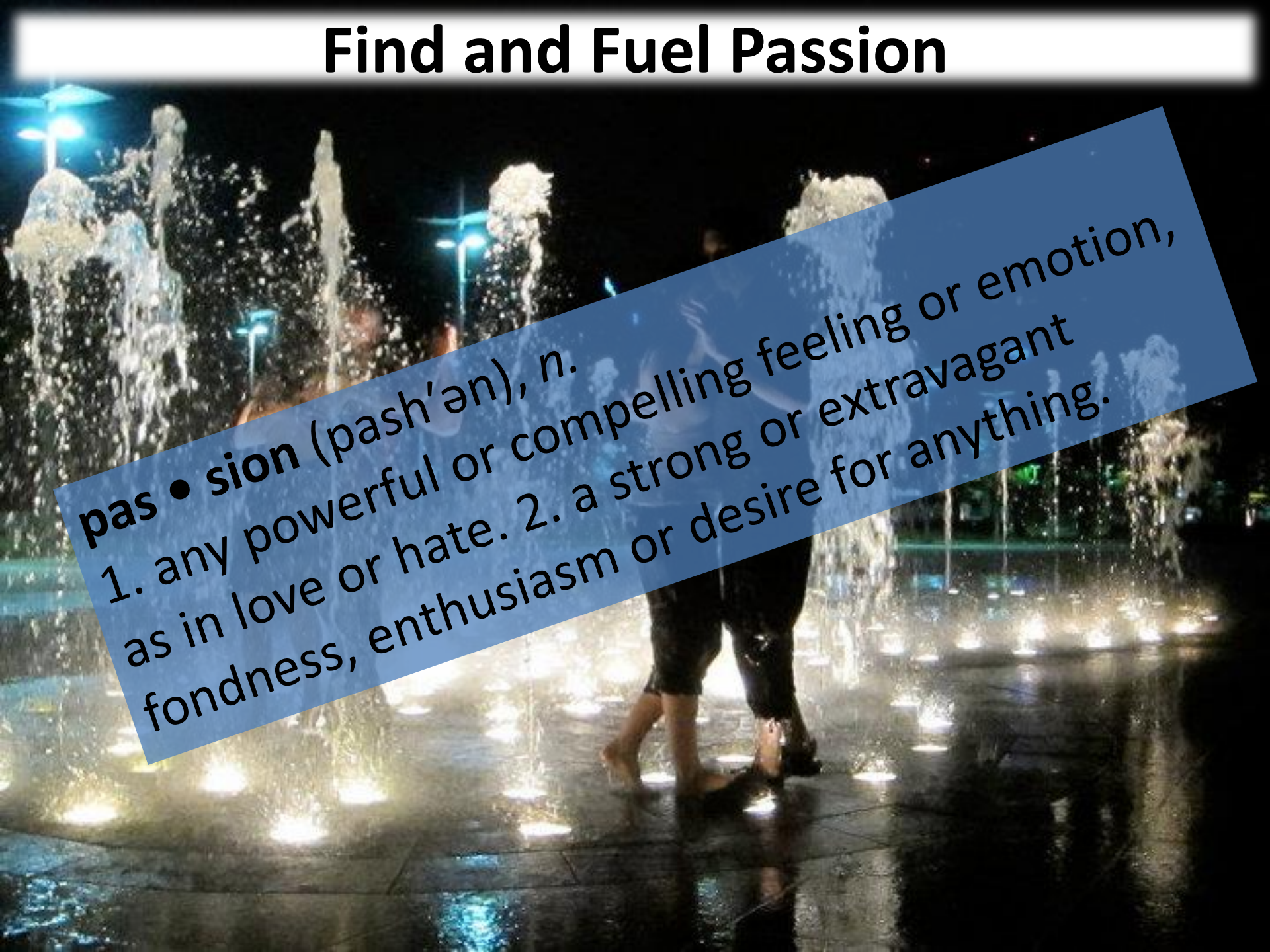


**hum • ble** (hum'bəl), adj.

1. not proud or arrogant; modest. 2. having a feeling of insignificance, inferiority, subservience.



# Find and Fuel Passion



**pas • sion** (pash'ən), n.  
1. any powerful or compelling feeling or emotion, as in love or hate. 2. a strong or extravagant fondness, enthusiasm or desire for anything.



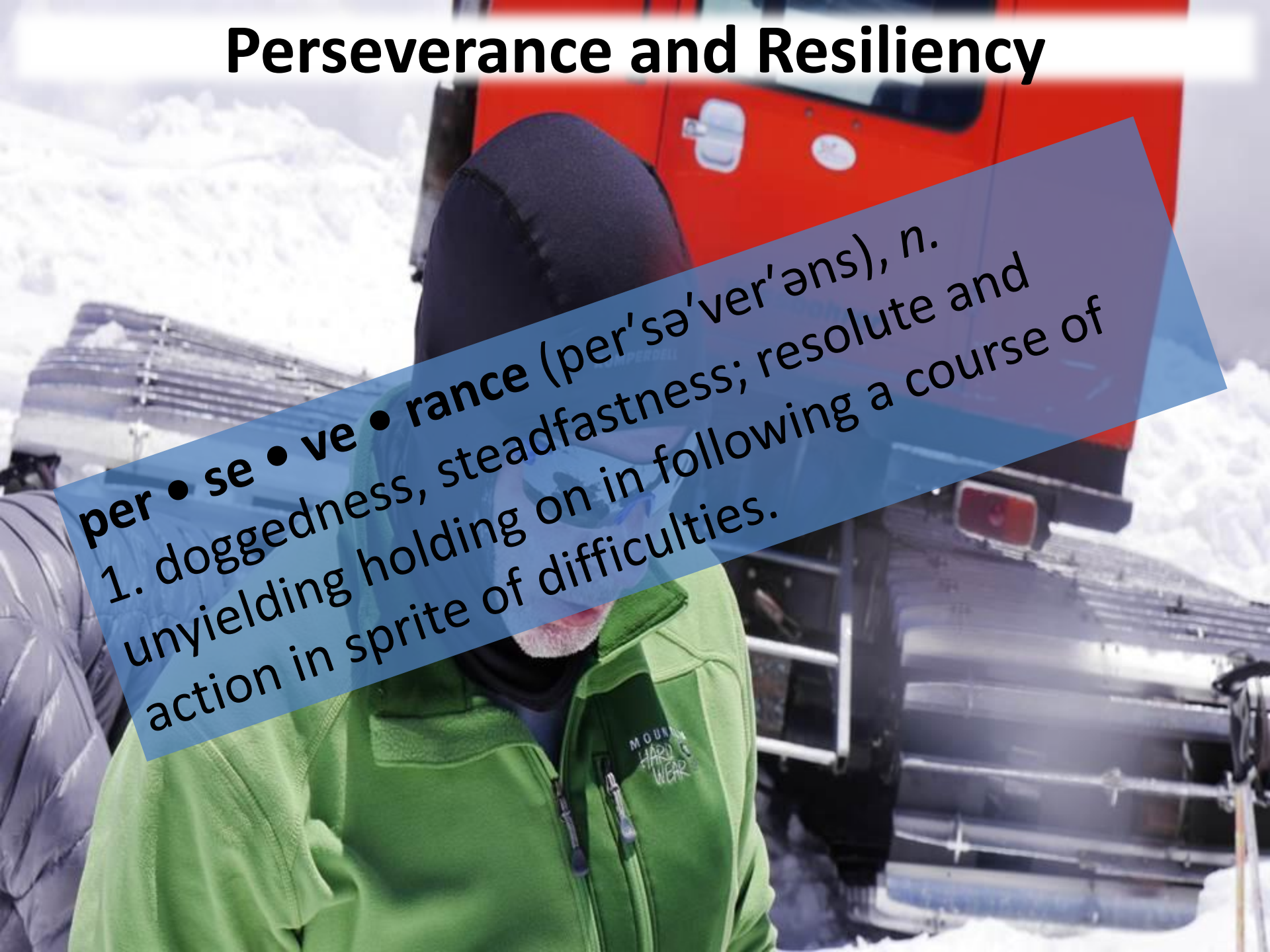
# Find and Fuel Passion





# Perseverance and Resiliency

**per • se • ve • rance** (per'sə'ver'əns), n.  
1. doggedness, steadfastness; resolute and  
unyielding holding on in following a course of  
action in spite of difficulties.





# Perseverance and Resiliency






# Fail Forward





# Wonderment and Continuous Learning



**learn • ning** (lûr'ning), n.

1. knowledge acquired by systematic study in any field of scholarly application. 2. the act or process of acquiring knowledge or skill.



# Wonderment and Continuous Learning





**Himss** Davies Award  
Excellence in improving patient care and outcomes

COMPUTERWORLD  
**100**

InformationWeek **500**

# Work Your Ass Off

2011  
WHERE TO WORK:  
**BEST**  
HOSPITAL IT  
DEPARTMENTS

HealthCare's  
**most  
wired**  
TM  
14 of the past 15 years

**STAGE  
6**

HIMSS EMRAM Stage 6  
designation at all hospitals

**BEST PLACES  
TO WORK IN IT 2014**  
Ranked 8  
Large Company

himssanalytics  
**STAGE  
7**

Health Care's  
**MOST WIRED**  
**INNOVATOR AWARD**  
Finalist

Modern Healthcare  
**Achievement**  
AWARD  
Doug Hawthorne - 2008

**CSO  
40  
AWARDS  
HONOREE  
2013**

InformationWeek  
**Life 100**  
Ranked  
**IT LEADERS 2010**

Edward Marx

2012  
THE COMPUTERWORLD  
HONORS PROGRAM  
LAUREATE



**PMI**

Building professionalism in project management

**Project Management Institute**  
Healthcare Specific Interest Group

**2008 Healthcare SIG**  
Project of the Year

**USNews**  
**100  
MOST CONNECTED  
HOSPITALS**

THAM, THD, THFW  
THP, & THSW

**Himss**  
Stories of Success!



Semi Finalist

**CHiME**  
Innovator  
State Advocacy Award



Edward Marx

**CHiME Himss**  
John E. Gall Jr. CIO of the Year Award  
Edward Marx

ALLIANCE  
for  
**CME**  
The International Association  
of CME Professionals

THE ALLIANCE  
**Awards**  
2010 Recipient

HealthLeaders  
**MARKETING  
AWARDS**  
2008

1st & 2nd place

**Ones  
to Watch**  
AWARDS

Nanda Lahoud – 2011  
Debbie Jowers – 2009

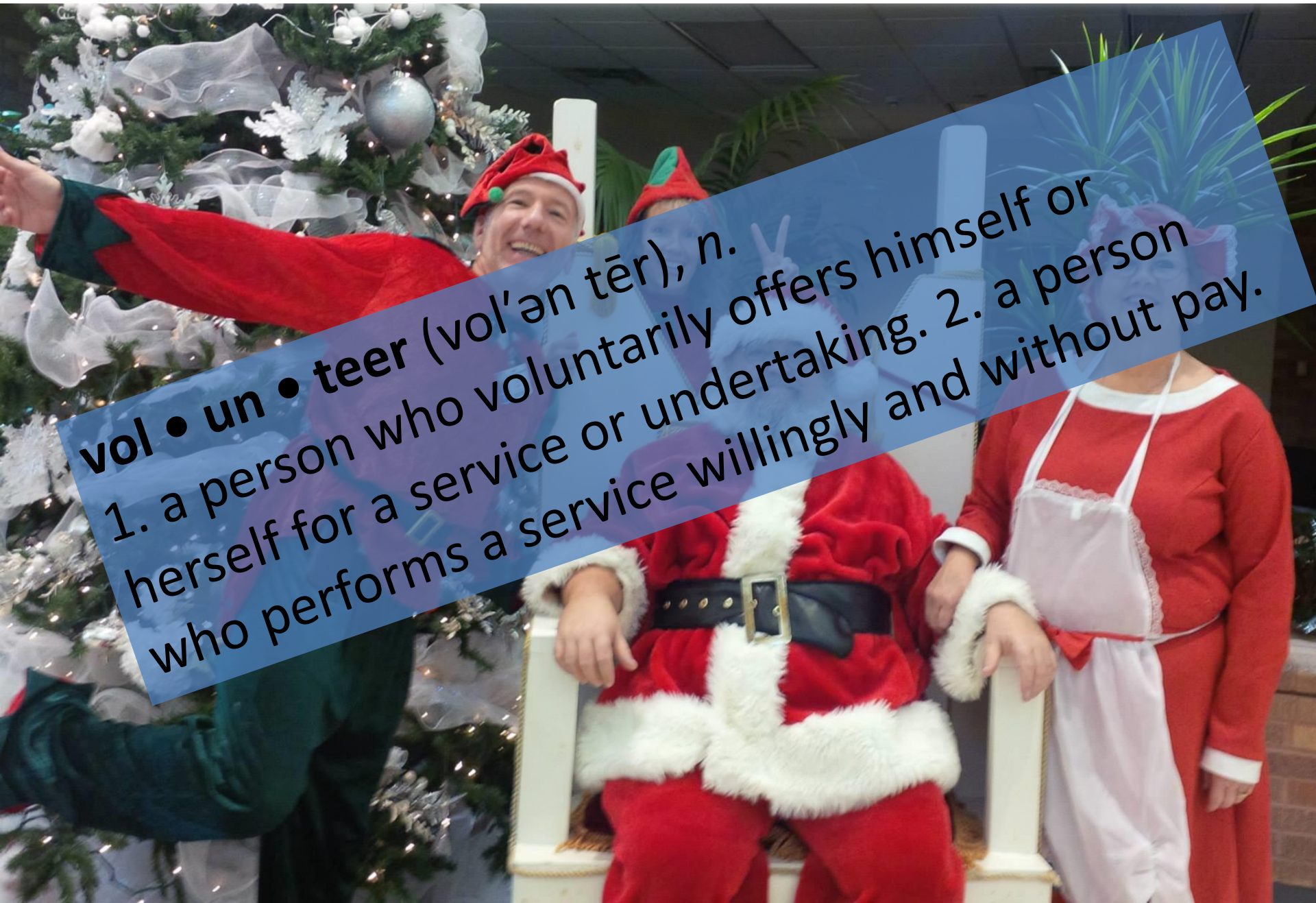


# Work Your Ass Off





# Volunteer and Give Until it Hurts



**vol • un • teer** (vol'ən tēr), *n.*  
1. a person who voluntarily offers himself or herself for a service or undertaking. 2. a person who performs a service willingly and without pay.

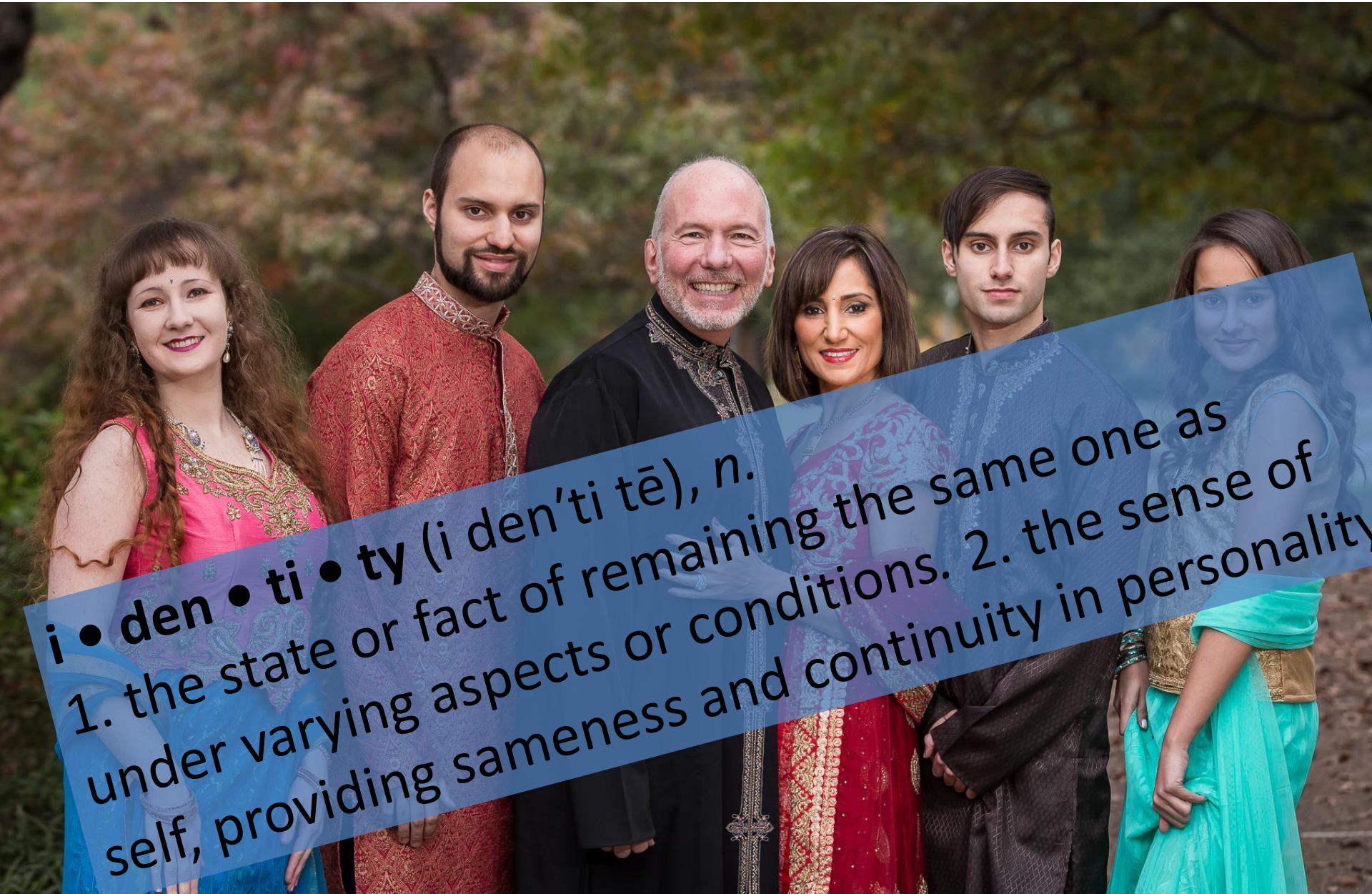


# Volunteer and Give Until it Hurts





# Build Strong Identity



**i • den • ti • ty** (i den'ti tē), *n.*  
1. the state or fact of remaining the same one as  
under varying aspects or conditions. 2. the sense of  
self, providing sameness and continuity in personality

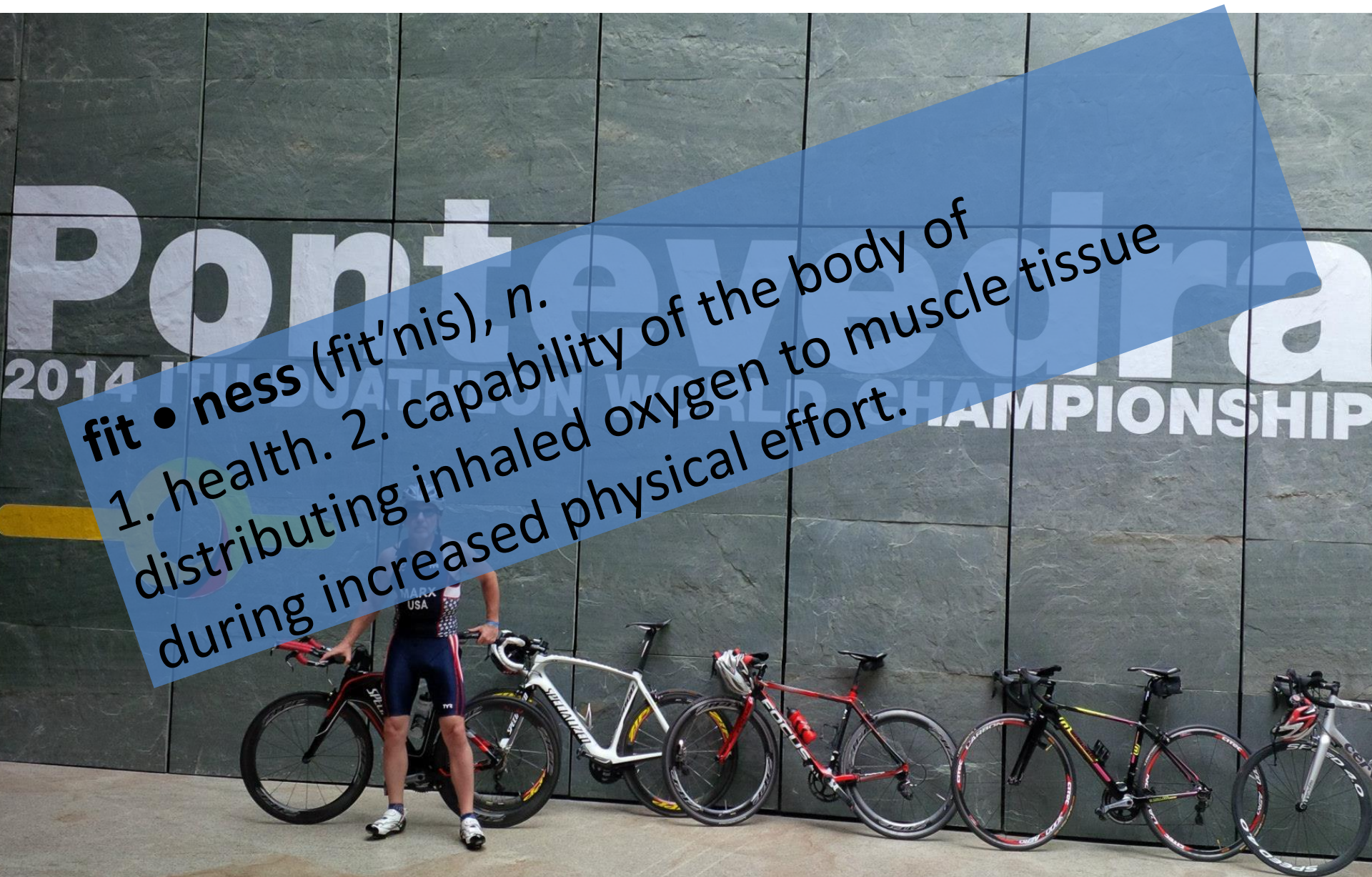


# Build Strong Identity





# Physical Fitness

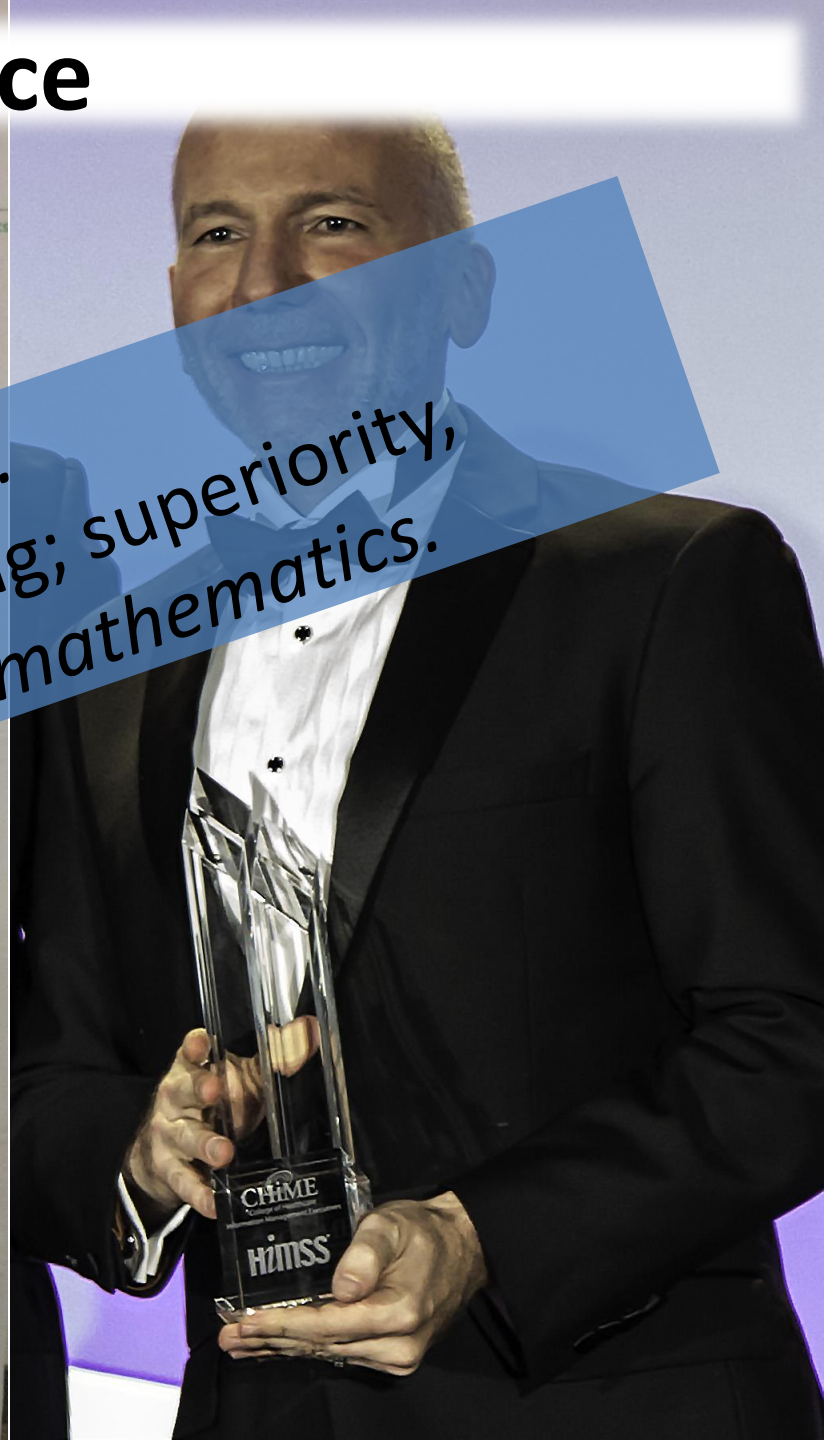
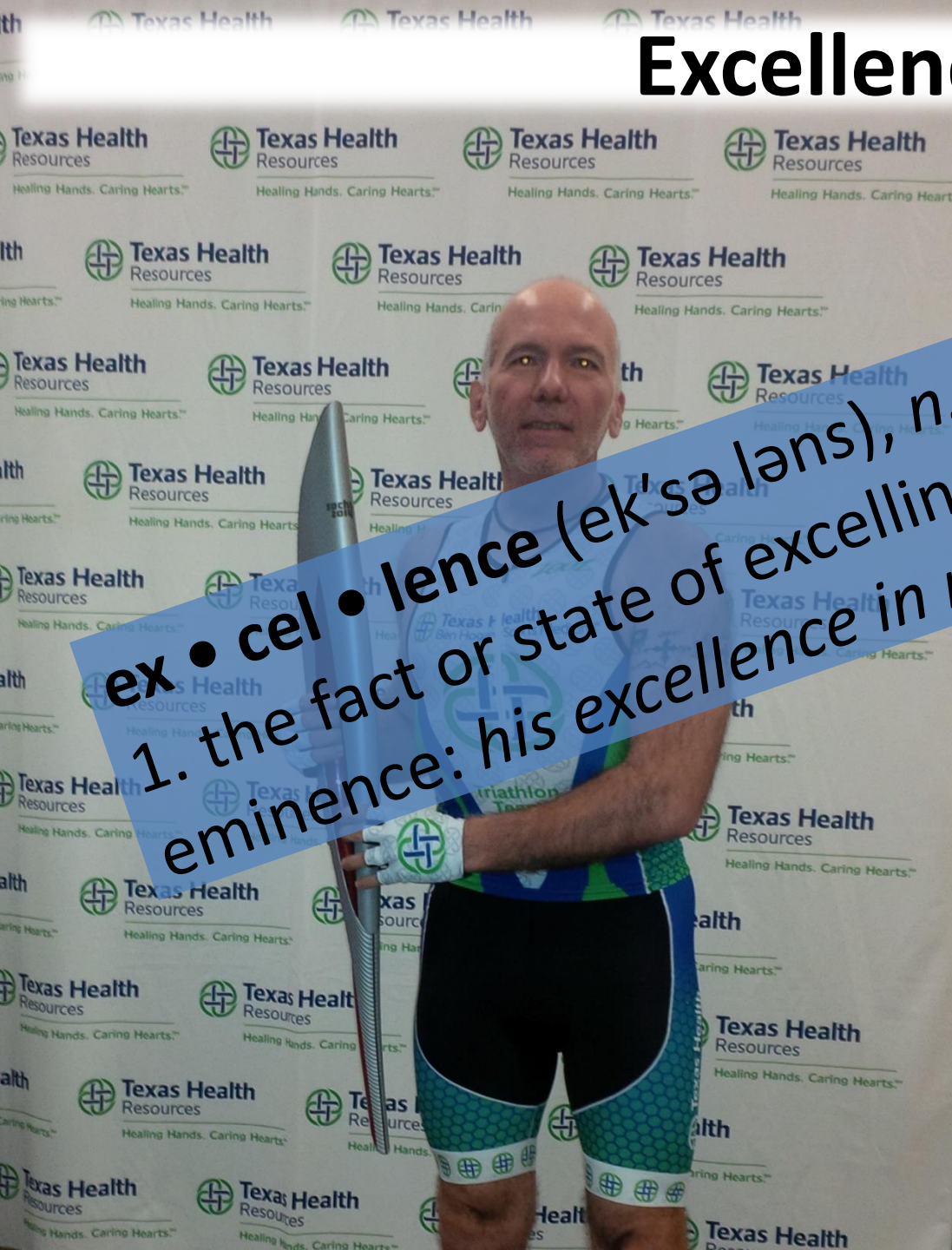


**fit • ness** (fit'nis), n.  
1. health. 2. capability of the body of  
distributing inhaled oxygen to muscle tissue  
during increased physical effort.



# Excellence

ex • cel • lence (ek'sə ləns), n.  
1. the fact or state of excelling; superiority,  
eminence: his excellence in mathematics.





# Reflection & Application





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